

Chisholm

Pathways
&
Entrepreneurial

I would like to begin by acknowledging the Traditional Custodians of the land on which we meet today.

I pay my respects to their Elders past, present and emerging.

I would also like to acknowledge everyone who has joined us here today.



Overview

- What are pathways?
 - Educational
 - Vocational
- What is the Australian Qualifications Framework?
- What is the VET sector?
- Studying at Chisholm and course pathways that lead to jobs
- Caroline Chisholm Education Foundation



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Overview

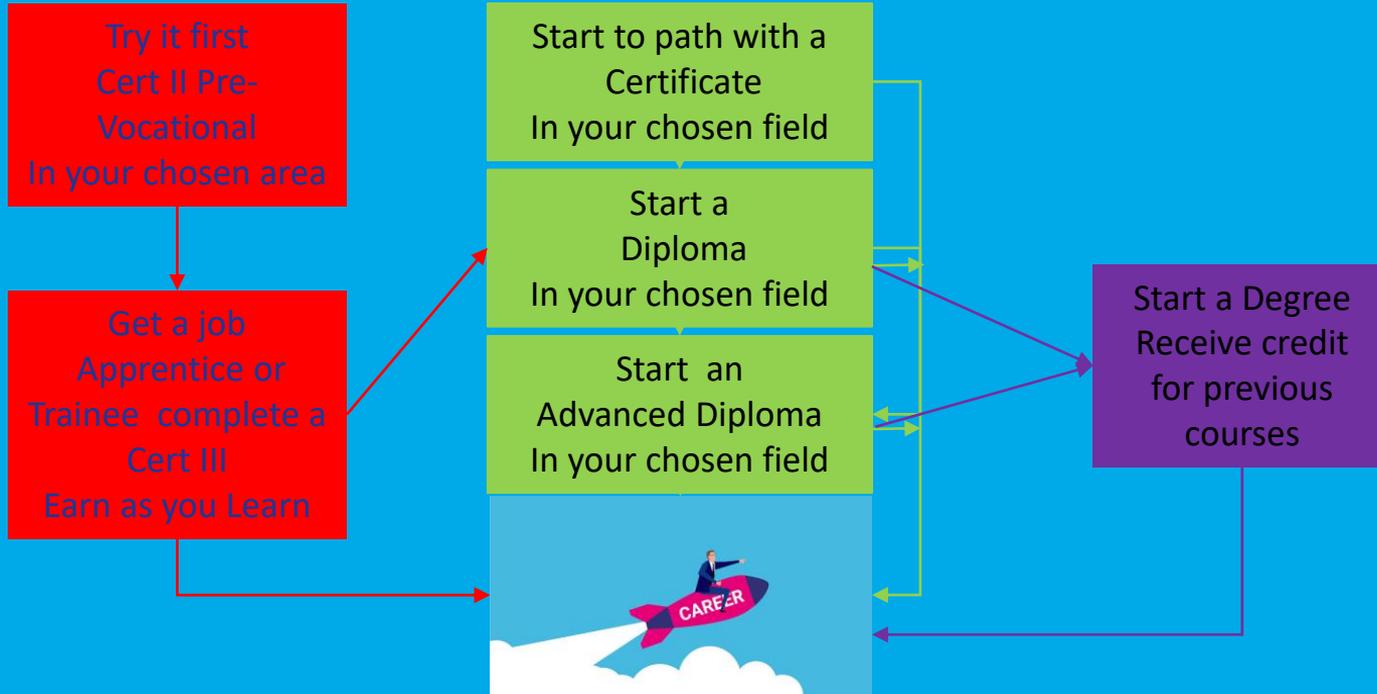
- Entrepreneurialism defined
- Starting Your Own Business
- What is a 'Start-Up'?
- What are the qualities needed to be an entrepreneur?
- How can Chisholm help your business venture?
- Guest Speakers



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Which Pathway? Vocational or Educational



What are pathways?

Vocational step by step

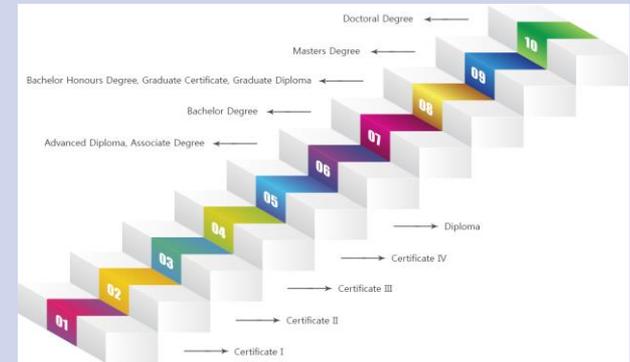
1. After completing secondary school start a foundation, certificate I or Certificate II Vocational course.
2. Find a Traineeship/Apprenticeship, enrol in a Certificate III in the training area (Carpentry, Business Administration etc.) (Earn as you learn)
3. Start your Career when you successfully complete your on and off the job training

Quick tip

- * You may need to complete a Cert IV or Diploma for licencing requirements.
- * Further training (professional development) can enhance your earning capacity

Educational course by course

1. After completing secondary school the hierarchy of course progression is:



Quick tip

- * At any stage after the cert II there will be work placements and employment opportunities. From Cert III on you should be able to gain employment.

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What is the Australian Qualifications Framework (AQF)?

- ✓ A framework agreed by Australian governments that regulates Australian qualifications
- ✓ Covers schools, vocational education and training (VET) and higher education.
- ✓ Enables progression through education levels

		Educational Sector		
		Secondary Sector	Vocational Education and Training (VET) Sector	Higher Education Sector
Australian Qualification Framework Level	10			Doctoral Degree
	9			Masters Degree
	8			Graduate Diploma
				Graduate Certificate
				Bachelor Honors Degree
	7			Bachelor Degree
	6		Advanced Diploma	Associate Degree
	5		Diploma	
	4		Certificate IV	
	3		Certificate III	
2	Certificate II	Certificate II		
1	Certificate I	Certificate I		
VCE	Senior Secondary Certificate of Education			

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What is the VET Sector?

- ✓ Vocational education and training.
- ✓ VET ensures qualifications are developed that provide skills that employers and industry require right now!
- ✓ Students studying VET courses have a high chance of gaining employment.
- ✓ About 4600 registered training organisations deliver VET through TAFE, universities, secondary school, private training providers and others.

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Example VET areas at Chisholm

Certificate III in
Early Childhood
Education and Care

Certificate II in
Furniture Making

Certificate III in
Horticulture

English as an
Additional
Language

Certificate IV in
Massage Therapy

Certificate IV in
Ageing Support

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Benefits of studying at Chisholm

Chisholm Institute has VET courses and degree pathway options with Latrobe University

- ✓ You may earn credit towards a bachelor degree pathway at university
- ✓ Alternate pathway if you don't have an ATAR
- ✓ Apply directly to Chisholm to commence a course
- ✓ Get qualified in less than six months with some courses
- ✓ Cheaper / more financially viable study options
- ✓ Gain confidence in new skills
- ✓ Transition from school and prepare for further study
- ✓ Study local
- ✓ Free TAFE options

The logo for Chisholm Institute, featuring the word "Chisholm" in a white, cursive script font.

Unable to afford the course?

- ✓ Apply for a Caroline Chisholm Education Foundation (CCEF) scholarship!
- ✓ It is an independent charitable trust
- ✓ Helps current and future students with financial assistance due to hardship
- ✓ Provides financial assistance for course fees so students can undertake course pathways to employment
- ✓ Select Chisholm and have a Centrelink health care card
- ✓ Supports Australian citizen and permanent residency holders

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Not sure what pathway is right for you?

- ✓ Talk to a careers counsellor about your potential pathways
 - - compare course options
 - - understand your skills, values and traits
 - - plan alternate pathways
 - - match options to your life and learning style



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Entrepreneurialism

Definitions:

- **Having the spirit, attitude or qualities of an entrepreneur; enterprising**
- **Starting and managing a business and taking financial risks in the hopes of making a profit**
- **the ability to start new businesses, especially when this involves seeing new opportunities to make money**



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Entrepreneurialism

Entrepreneurship is a French word meaning *“one who undertakes innovations, (and uses) finance and business acumen in an effort to transform innovations into economic goods.”* This may result an entirely new enterprise or may be part of revitalizing a mature organization in response to a perceived opportunity or possible gap in the market. The innovation piece of the process then means that there is always some level of creativity or new thinking, and not just a “me-too” approach or one that offers very little that is different.

<https://blog.readytomanage.com/what-is-entrepreneurship-and-entrepreneurialism/>

The logo for Chisholm is written in a white, elegant, cursive script. The word 'Chisholm' is written in a fluid, connected style with a long, sweeping tail on the final 'm'.

Starting an Entrepreneurial Business

- ✓ An innovative idea for a new business
- ✓ An innovative idea for transforming an existing business
- ✓ Technical Skills
- ✓ Business Skills
- ✓ Both?



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Is the business I start a 'Startup'?

- ✓ Start-up founders and small business owners are both considered entrepreneurs, but they differ in many ways, particularly when you look at the business model, product type, funding method and mentality of each.
- ✓ (Startups) create new products that don't currently exist in the market or enter an existing market with a modified product offering that 'disrupts' or changes the industry. Start-ups tend to specialise in technology driven products. This differs to traditional small businesses, which deliver an existing product to compete for a share of a local market.

<https://www.sydney.edu.au/study/why-choose-sydney/student-life/student-news/2017/07/25/what-is-a-start-up-actually.html>

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Am I Entrepreneurial?

- ✓ Talk to a careers counsellor about your Career Personality
- ✓ The 16 Personality Types
- ✓ An Entrepreneur (ESTP) is someone with the Extroverted, Observant, Thinking, and Prospecting personality traits. They tend to be energetic and action-oriented, deftly navigating whatever is in front of them. They love uncovering life's opportunities, whether socialising with others or in more personal pursuits.

<https://www.16personalities.com/estp-personality>



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Am I Entrepreneurial?

Characteristics & Personality Traits Great Entrepreneurs Share



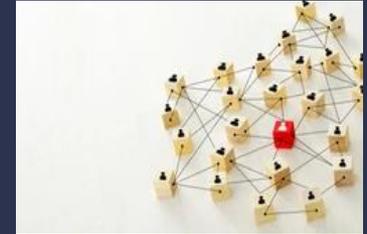
Discipline



Creativity



Self-Awareness



Resourcefulness



Confidence



Self-Motivation



Risk-Taker



Resilience

Chisholm Institute Courses

 Art and Design >	 Automotive >	 Building Trades >	 Business and Finance >
 Community Services >	 Education >	 Employment Preparation and Foundation >	 Engineering >
 Hair, Beauty and Make-up >	 Health >	 Higher Education >	 Horticulture and Conservation >
 Hospitality and Events >	 IT and Cyber Security >	 Short Courses >	 Sport, Fitness and Massage >

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Guest Speakers

- Pathways: Jarrod Flanigan
 - Team Leader – Apprentice Support
- Entrepreneurism: Colin Murphy
 - NEIS Administrator – Business & Information Technology

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Your Future

The image features a central black arrow pointing upwards, which is the shape of a road receding into the distance. The road is flanked by green grass and a blue sky with light clouds. The sun is visible on the horizon to the left, creating a bright glow. The text 'Your Future' is at the top of the arrow. Below it are three blue boxes with yellow text: 'Further Training', 'Apprenticeship', and 'Pre-Apprenticeship'. Green arrows point upwards between these boxes, indicating a progression from bottom to top.

Further Training

Apprenticeship

Pre-Apprenticeship



Landscaping

Engineering



Pre-apprenticeships

Certificate II

- Can be done via VET, VCAL or at TAFE
- Anywhere from 8 to 16 weeks to complete



Building Construction



Hairdressing



Automotive



Plumbing



Hospitality

APPRENTICESHIPS

How long will it take?



Generally 3 to 4 years to complete

Nb: apprenticeships are competency based

REMEMBER!!!!!!!!!!!!

\$\$\$- You Earn as you learn



Practical hands on learning
You will need a Boss

What's involved



Trade School

- Can be onsite or at TAFE
- Can be block release or Day release
- Covers the theory and some practical work

Famous Tradies



Gordon Ramsey
Apprentice Chef



Bill May
Qualified Cabinetmaker
Wood work teacher
Owner Maton Guitars



Jen Atkin
Apprentice Hairdresser
Stylist to Kardashians, Jennifer Lopez etc.



Lancelot Hill
Apprentice Engineer
Inventor of the Hills Hoist



Lindsay Fox
Qualified logistics
Owner Fox transport



Scott Cam
Apprentice Carpenter
Diploma Building
Registered Builder

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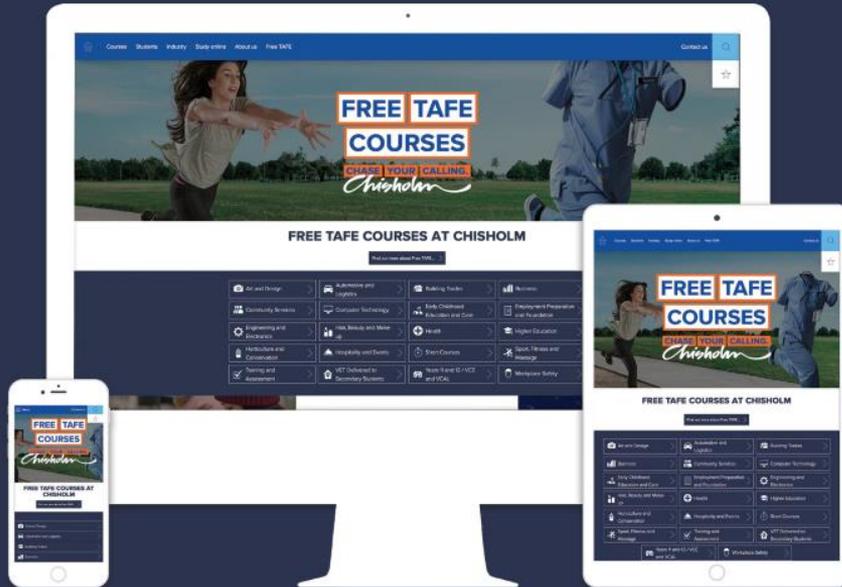
- Entrepreneurship & New Business: Colin Murphy
 - NEIS Administrator – Business & Information Technology
 - <https://www.chisholm.edu.au/industry/neis>

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**Thank you from the
Chisholm Careers Team
Careers@Chisholm.edu.au**

Apart from our website and dedicated contact centre, you can connect with us on our social channels. We regularly update our community and share exciting news, events and achievements. This means you can start participating in Chisholm life even before your start your journey with us or once you've completed it.



 facebook.com/chisholmInstitute

 youtube.com/chisholmInst

 twitter.com/chisholm_Inst

 instagram.com/chisholm_institute

 linkedin.com/company/chisholm-institute



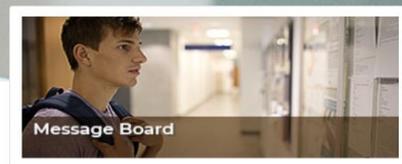
chisholmcareershub.com



Chisholm Institute Careers

Our aim is to provide you with all the latest information that will help you make decisions about your future career and your life beyond school.

You can use this site to locate University, TAFE and any other type of course across Australia, get information about the VCE, search for job vacancies and much more. Feel free to drop into the Careers Office if you have any questions.



Sort through more than 450 job descriptions to find ones that appeal to you.

[Careers](#)
[Courses](#)
[Scholarships](#)

career search

JobName

Choose a Work Field

Choose Type of Work:

Find Careers

Please Select a Career Target



CAREERS MONTH @ CHISHOLM

Chisholm Careers Month - To register for any of the Careers Month activities, use the links in the Careers Month Poster or use the links below.

If you miss a presentation, or would like to refer back to the links and resources mentioned, the presentations will be uploaded here each week.

- Careers Month Week 1 (25/08) - Volunteering Presentation
- Careers Month Week 2 (01/09) -