



AUSTRALIAN BOWHUNTERS ASSOCIATION INC.™

Australian Bowhunters Association Inc™

42nd Annual Report

**for year ending
31st May 2020**



Annual Report — 2020





National President's Report

Tony Hartcher

I'm a person that is happy to work away without the recognition of the achievements made, so this report will be brief and concise. It's been twelve months since I was elected to this position, a position that I said for years, I did never want and was happy for someone else to do. I had no ambition to be the President of ABA, but simply it became a necessity. I love the association and what the ABA stands for, but simply, I took on this job with a few goals in mind. Firstly, the ABA

constitution and the fact that the committee had to deal with an outdated constitution, which had been changed many times over the years and has not kept up with modern times. This has continually caused the committee issues over recent years particularly from certain members that don't realise that we are operating in the twenty first century and many things have changed.

Secondly, continuing the legacy of ABA Park and what it means to our association structure and future needs. We all know that times are rapidly changing and our association needs to continue to keep with the times, which includes having a venue that allows the association to flourish. ABA is the only Archery association within Australia and also many parts of the world that has been able to plan for the future by having our own land that the members own that we're able to provide a venue for competitions, not only now but well into the future. No other association can guarantee their future in this ever-changing world of change, litigation and COVID 19.

Then there are the usual mundane management issues.

I am happy to welcome a few new members to the executive who have stepped up to keep their association alive. I hope that our vast membership appreciates the time that the past, current and future committee's put into your association and sport. I understand that without a strong membership, you don't have an association, but I also believe that without a strong and willing committee, you don't have a strong association. That being said, I returned to the committee recently to guide the association towards our current goals and ambitions.

The association has had to make some very hard decisions, since restrictions due to covid were introduced. I believe the ABA made the early decisions that other association's followed. ABA remained level headed during the covid period and did not base decisions on knee jerk reactions or profit, but the best for our membership and future of our association.

I have been in contact with some of the representatives of the Archery Alliance over the past twelve months with the intention of resurrecting the Alliance, but unfortunately the Alliance seems to have stalled due to the lack of desire of elected members. I was part of the original creation of the AAofA and it worked well for many years, mainly due to the drive of key members of the Alliance. I feel that in the very foreseeable future the ability of the Alliance to secure cheaper Insurance fees as a group will be a thing of the past. ABA is a very strong association that is propping up weaker associations with less members, who



are effectively riding off the back of ABA in many ways, not only with insurance, but with many of our policies and guidelines, only to offer unsustainable fees. Unfortunately, the Insurance company we use collectively as a group required the associations of the Alliance to have in place policies that are continually placing conditions on our insurance. Some of these policies have lapsed and have made claims that affect all our associations policies within the Alliance. I continually see practices of other associations on social media, that if a claim was made by a member of that association this affects the ABA and other policies. Unfortunately, the current situation affects each association of the alliance, whether a risk or not.

Over the past few years, the Archery Action Magazine has continued to be a drain on the association's finances to the point that the Executive Committee has had to come up with some alternative options to move the association to be financially viable. Options will be discussed at the AGM with the view of cutting the losses caused by the lack of advertising, newsagent sales and contribution material. Basically, members of the association are not contributing to our magazine and it has become unsustainable. Without pointing the finger at anyone and before you throw the committee under a bus, how many times have you as a member written a story to help keep our magazine alive. Whether it was by contributing with a hunting, club or branch shoot report or even just something that is on your mind. A recipe, a hint relating to towing your hunting trailer, skinning a cat or anything ABA related. Let me guess. Unfortunately, this decision has been many years in the making. You were all warned over the last few years of the negative impact the magazine was having on association finances. Financially, unfortunately the ABA cannot continue to fund the magazine with losses year after year with members' money.

I would like to thank those members of the Executive and Branch E members that gave their time to get ABA Park ready for the NSW State Titles, but also the National Safari and 3D that was to be held at Easter. Unfortunately, we were required to cancel the championships at Easter due to Covid, but with some negotiation with Wide Bay Archers, we planned on holding the IFAA/ABA and 3D at the one venue in September. Unfortunately, we were forced to cancel this event due to covid restrictions. Thank you to the Wide Bay Club for preparing their ranges to host this event, only for it to be cancelled.

I would like to personally acknowledge the effort and extra time that Kerry Chandler, our Office Manager has put into the association during these trying times. The Executive acknowledges that we require another employee to conduct our business, but due to a number of factors, we have not finalised a second employee with the current restrictions. Thank you Kerry for stepping up and working for all members of the ABA even if you have worked more hours than we employ you for. I'll shout you something special next time we meet in person.

I wish to also thank the National Executive and the Branch Committees for supporting the decisions made throughout the year, whether it was covid or just a general management decision. Unfortunately, we all have our knockers, but I can tell everyone that the National Executive has your back if you make decisions based within the constitution, policies and the ideals of ABA. Recently Tom Cornell, our National Director of Coaching decided to stand down from his position due to health reasons. I would like to put on record and thank Tom for his amazing effort during the time he held this position. Keep well mate and hope to catch up at some stage. That being said the association is in need of a capable NDC, some big shoes to fill.



Annual Report 2019 - 2020



Since the start of COVID the Executive has not met in person and have utilised multimedia options. We have managed to maintain a high level of interaction and make important decisions using different multimedia platforms, but only with the small number of executives. I feel that this meeting (the AGM) will be a real challenge using an online format, but I feel if we set some rules, we will be able to manage an interactive and positive electronic AGM.

Thank you to those that have supported me in the last twelve months. Keep safe and well, hopefully we will be able to return to some normality in the very near future.

Regards,

Tony Hartcher
President



Vice President Bowhunting Division Report

Allan Driver

This is my first AGM report for our association and what a difficult year it has been in terms of getting out and about enjoying the great sport we are all so used too.

The Covid 19 situation certainly brought a grinding halt to all sporting activities in late March and it is still playing havoc with us all to some extent.

Myself here in Victoria has seen me working from home like so many others since late March and this is to continue into the 2021 new year.

It has meant that many clubs if not all have shut down to comply with Federal & State government directives to comply with to ensure everyone's safety with only some re-opening as different State's permit.

I haven't been able to travel to my club for months and not been able to hunt also.

On the hunting side of things, the pandemic has naturally slowed game claims coming in from hunters, but we all hope that as the restrictions will lessen this will allow our hunters to get out and about once again when things improve.

The 2019 bowhunting year shaped up to be a great one with many hunters claiming good quality representations of animals.

We need to congratulate the Master Bowhunters for 2019 namely Ben Chambers & Elizabeth Proctor on their achievements. They both claimed some outstanding animals.

It is important that as many of our hunters claim game through our association no matter what it is- large or small-trophy class or just game award. Every claim is of value to you the hunter & ABA.

It is of importance that Branches continue to encourage members to get out to hunt plus claim game.

The members portal has been up & running for some time now with a few bugs that are always associated with a new idea or way of doing something, but it has been worked on over the year and is working better than before.

This gives members & hunters the opportunity to place claims in the portal to make the processing that little bit easier but don't forget to work with your Branch Field Representative to make sure your claims have been received for the recognition purpose.



Annual Report 2019 - 2020



Many branches run an award system so naturally you don't want to miss out but also there is the National recognition side to be taken into account.

It is very important to claim your game and follow up to make sure it has been duly noted so you don't miss out on an award.

Lastly, I need to thank all of the National Executive for their help in getting me moving with the VP Bowhunting side of the business.

A huge thanks to Kerry for her invaluable help with the strange questions I have had to ask & Ralph plus Mark also for their comments to make sense of it all.

So far it has been an interesting journey of learning with a bit more to go to understand how our great Association works and the new frontiers that are yet to come.

Thankyou.

Allan Driver

VP Bowhunting



Vice President Field Division Report

Bruce Kelleher

Well what a year it's been!!

First of all, I would like to thank everyone for the support and patience as we have had to deal with the global pandemic that has affected our way of life on so many levels.

The year started off so promising, with plans being made to host the Safari back at Mudgee over Easter, new works were completed to upgrade the facilities and courses were well under way if not completed for the event. The NSW branches held a shoot out there after many of their clubs were affected by the summer bush fires, it was great to see the venue being used again, and I was really looking forward to traveling up and wandering the hills again. Unfortunately, the travel restrictions imposed due to the Pandemic made this impossible. So Mudgee was moth balled again ready to be used when next required.

We also got word, that the 2020 WFAC to be hosted in Estonia, had been postponed, and would take place instead in 2021, so we were asked to cancel the proposed World Bowhunting Championships at Mildura to accommodate this, which we have agreed to.

Just prior to the borders being closed, I was able to visit Branch I to take part in one of their Branch Shoots , and sit in on a Branch meeting, I was very impressed with the facility at Playford Archers and the work the members have done there, I would like to thank once again Brett Raymond and his team for their warm welcome and congratulate them on a well-run event.

This year with the challenges involved, introduced another new thing for the National Executive, online meetings. This has brought a whole new dynamic to our meetings and some challenges that we are learning to overcome, and I am sure that with more practice they will become the new normal. I think we could make more use of these in the future and have more meetings this way to help reduce the cost to the members in flights and the time of the Exec, We would still need to have some face to face meetings I believe , but I can really see benefits in having more online meetings in the future.

Hopefully by the time this report is presented, all the clubs across the country at least will be back to some sort of normality, and being able to shoot arrows on their club grounds again at least and inter club branch shoots will be running as well, but this might just be a pipe dream as I sit here at the work shop bench.

So I have just come back to this report, and things are on the improve, a lot more clubs are starting to open with the lifting of restrictions to gathering sizes, clubs have had to learn to adapt and change the way they operate, but on a whole I am so proud of our branches, clubs and members with the way they are embracing this change and adapting the way they operate to ensure, our members can get back to shooting arrows and more importantly shooting the breeze with each other as they wander the course or sit, around socially distant of course and discuss the day's events , so much good for the mental health and

wellbeing of us all, probably more important in my case than the shooting of arrows, is the talking crap with my fellow tragic club mates, mates I have known for in many cases for more than 20 years, some closer to 35 . A huge part of my life.

Also, I am hopeful that we have just hosted a combined IFAA and ABA safari at Wide Bay archers, as I sit here, though, I am still doubtful that this will take place the borders will need to be opened up and gatherings of more than 100 people will need to be allowed. But we can hope.

Well at last Sunday's National Exec zoom meeting, we made the difficult decision, but in reality, the only one available to us, to cancel this year's National Safari and IFAA Titles. I want to once again thank Randall Wellings and his team for all their hard work in getting the grounds prepared, we had really hoped that we could have had this event, but with the current situation around the country and the travel restrictions imposed on different states and borders, it is just too hard, and to be honest not really safe. So, let's all look forward to next year, hopefully by Easter things will have settled and we can once again get together at Mudgee and wander the hills, and then later in the year, I think around July we can travel north to Wide Bay and shoot some IFAA.

I hope you have all got your calendar dates in, ready for next year. Please if you use different terms for your different shoots, can you please explain to me what they are to help limit my confusion, I am a simple man.

In closing, I would like to thank all the members of the association , for their patience and understanding in what has been a very difficult year for not just our sport but the whole country , I would like to thank the Executive for their ongoing hard work as we move the association into the future, and I would really like to have everybody give a warm thanks to our valuable Office Manager, Kerry, a more dedicated person to our association you would not find.

Thank you all once again,

Bruce Kelleher
VP Field



Two of my dearest friends

Ross and Shirley Geoghegan, was great to see them when I visited Playford this past March



TBA Chairman Report

Ralph Boden

TBA Committee

Ralph Boden

Troy Morris

Robert Windle

Michael Luxford

BOWHUNTING ACHIEVEMENTS:

The 2019 Bowhunting year produced some remarkable results with these four members achieving the milestone of obtaining their Royale Ishi Patch.

Graham McComskie, Michael Luxford, Marc Curtis and Ben Chambers. Ben took on the challenge of claiming all 18 species in the one calendar year which he managed to achieve. That is one huge effort on his part.

Congratulations to these four members for an outstanding effort in Bowhunting.

TBA BOWHUNTER OF THE YEAR 2019:

This year the TBA Bowhunter of the year was awarded to Ben Chambers. With the mammoth effort that he put in Ben claimed Four record class, two trophy class and twelve game award species. Next closest to this was Toby Gall with seven species and David Luxford with six species claimed for the year.

AWARD ACHIEVMENT RECOGNITION:

The TBA committee had previously held discussion on how better to recognise and award the TBA Bowhunter of the year. One of the suggestions that was put forward was for a prize with a dollar value to be awarded such as a gift certificate from an archery supplier. The other proposal was for a Personalised trophy to the value of \$150.00 for the award winner to keep.

I'm sure that the \$150.00 for the trophy was approved but nothing has been actioned, I would have to go back through the minutes to see if this was so. In regards to the Gift certificate in this current financial climate it is very hard to get reliable sponsors or donations for this.



The committee also had a brief discussion regarding game claims and how to check the authenticity of claims. It was agreed that system relies on the honesty of the hunter and no changes need to be made.

TBA MUSTER:

The future of the muster needs to be reviewed. The attendance has dropped off due to a number of factors and with the current restrictions around the country plans can change at any time. There are no plans for another muster at the present moment.

I would like to thank all those members and clubs who donated their time, effort and money for the support they gave in assisting with the previous TBA Musters held around the country.

I would like to see in the future a separate awards event held for the Bowhunting division at a suitable time in the year, Not Easter.

TBA MEMBERSHIP:

Currently there are 321 financial TBA members which is a decrease from previous years. Given that once you are granted TBA membership it is current as long as you are a financial ABA member this is a reflection on ABA memberships in general. On the positive side there have been 42 new BPC's issued this year.

Promotion of new TBA members via the magazine has been positive however getting the information from members sometimes gets a little bit difficult and as we are all busy time runs out and deadlines fall short.

The Bush fires earlier in the year and the current travel restrictions have put a stop to many bowhunters travel plans especially those hunters that planned interstate hunting trips. This no doubt will have an effect on the TBA Bowhunter award and game claims for the 2020 year.

CORRESPONDENCE:

The committee received by post a letter and copies of documents and was requested to table these at the AGM. These documents relate to an issue that has been resolved long ago and as they were not submitted though the correct procedure they will not be tabled. I'm sure if they went through the correct procedure, they wouldn't get past step one.

Ralph Boden
TBA Committee Chairman
Australian Bowhunters Association



Treasurers Report

Amanda Skinner

Thank you for allowing me to deliver my seventh AGM Report as your National Treasurer. The period 1st June 2019 to 31st May 2020 has certainly delivered us some interesting times, with our Association closely working on committed plans in our strategic outlook, only to be momentarily sidelined due to the global pandemic we are in. Whilst our Association has not experienced catastrophic affects from covid, the pandemic itself will impact us in one way or another, with results to

come in years to come. I would like to take this opportunity to thank our committed and loyal members who have continued to support us and recognising that our not-for-profit organisation can only survive with such commitment & acknowledgement that during these times, our operating costs do continue.

We have had a decrease in the number of accounting transactions this year, which is not unexpected given the events of the latter half of the financial year. In December 2019 we opened bank accounts with Bendigo Bank, while continuing the phase out the ANZ accounts.

Our transfer of financial information between National and Branch continues to be seamless with the operation of the Xero accounting cloud-based program across the board.

Year	ABA CHQ	ABA CMA	Credit Card	PayPal	AAWOC Chq	Total
2015	572	213	480	0	427	1,692
2016	591	177	860	1160	428	3,216
2017	547	110	697	9136	372	10,862
2018	621	174	577	7237	367	8,976
2019	726	206	402	8064	323	9,721
2020	614	85	517	5571	318	7,105

I am pleased to present to you the audited annual financial report together with detailed internal reports for the financial year ending 31 May 2020. This also includes the proposed profit and loss budget for the year ending 31 May 2021.

Our auditors have confirmed a clean audit with no queries. I thank all National Officers for their prompt assistance in paperwork and Branch Treasurers for their hard work in producing prompt GST returns on a monthly basis.

I present to you the audited reports and our internal reports that show a greater amount of detail, comparing actual results to predicted budget. Both of the reports match and our internal reports are broken down into overall ABA activities and AAWOC activities.



Annual Report 2019 - 2020



One full copy of the Audit Report has been provided to each Branch and ABA Executive at the AGM and further copies are available on request to the National Treasurer. The results will be posted on our website to be accessed by all members, in compliance with the requirements of the Northern Territory Incorporations Act.

Looking at year end 31st May 2019 v 31st May 2020 liquidity value, we decreased in overall cash balances (bank accounts & term deposits) from \$611k to \$478k. This result was expected as the as 2020FY saw continued investment into our IT platforms, governance structure work and further decline in magazine income. Each year in which the Association experiences a financial loss, it will result in a decline in available funding to finance such expenses.

In the 2020 financial year, the Association continued to invest in our IT platforms (National Scoring Program, ABA Shop improvements & website). This was our main capital investment for the year, together with updated computer hardware for the remaining Executive (some were also present last year), purchase of 3D targets, shower improvements at Mudgee and a new membership card machine in the office. All outlays required to continue the running of our sport.

Referring to our balance sheet, our loans to Branches & Clubs remained steady at \$10k with three additional loans granted for the financial year and four loans repaid & completed. The National loan and grant application program is a fantastic way to enhance, improve, repair or invest in archery activities or club grounds projects. Further information can be found on our website or by getting in contact with me.

Now, looking at our results of 2020, compared to 2019 and against 2020 budget, I have summarized the key income and expenses and provide further detail below:

ABA & AAWOC Income

	31 May 2020 - Actual	31 May 2020 – Budget	2019 FY – Last Year Result
Memberships – 2020 Current (inc. Joining Fee, less paypal fee)	342,197	373,000	334,927
National ABA, 3D, IFAA Safari's	2	28,900	20,417
Host PRFAC	76	0	8,096
ABA Shop	6,278	10,000	10,566
Bank Interest	7,627	11,500	7,564
Advertising – AAWOC	52,152	53,000	61,665
AAWOC Subscriptions inc. to ABA	66,230	80,400	80,976
Club Affiliation Fees	7,227	8,000	7,864
AAWOC Postage from ABA	36,522	34,000	38,289
Government Covid Assistance	13,000	0	0



Annual Report 2019 - 2020



This year we resulted in \$31k under our Memberships budget with **766** members less than last year. Our last membership price increase was on 1st January 2019, which we have seen an increase come through this year, up \$8k. Many membership fees included in the \$342k are from previous years (members purchasing 3-year memberships at old rates). We also need to bear in mind that we offered a three-month extension of membership expiry dates to compensate for the impact of covid. This will also be a contributing factor to the drop in 766 members on this year-end date.

Our ABA/3D Safari income for this year was nil due to the cancellation of the 2020 National Safari resulting from restrictions imposed by covid-19. We were due to hold the two disciplines at ABA Park, Mudgee. We re-scheduled the event to September/October 2020 but unfortunately were forced to cancel again. Something out of our control, we apologise that we couldn't bring such an event for members and hope that Mudgee 2021 will be bigger & better!!

ABA Shop sales have decreased this year which could be due to many reasons. We have introduced a few new items to the shop including drink bottles and backpacks. Make sure you check these out when they come online soon!

Interest received this year is below budget but above the previous year's results. Declining interest rates continue to play a role in reductions with ANZ. We moved our term deposit from ANZ to Bendigo and have seen some slight improvements on rates, still only sitting at 1%. The results show that this move to change banks has paid off with higher interest earned than last year, even though we have less funds invested (\$450k to \$400k)

Advertising revenue from the magazine is down significantly again from last year and the postage recovery reflects on budget with ongoing rate increases from Australia Post. The future of our printed magazine is a continued discussion point, with major changes announced to commence 1 Jan 2021.

AAWOC Subscriptions are down from 2019. This is a direct impact from newsagency sales. These declines show reality of modern times whereby non-members are moving towards electronic media for this hunting magazines.

And finally, ABA received government financial assistance due to covid-19. \$3,000 was received from the JobKeeper program that we qualified for due to demonstrating a 30% decline in GST turnover, primarily from the cancellation of the National Safari. This wage subsidy continued until September 2020, from which we will fall out of qualification for JobKeeper 2.0. We also received \$10,000 in our March Qrt BAS from the automatic ATO cash flow boost which is designed to assist employers keep their staff.



ABA & AAWOC Expenses

	31 May 2020 - Actual	31 May 2020 – Budget	2019 FY – Last Year Result
National Executive Costs	945	1,900	1,096
ABA Office Running Costs	9,268	8,700	8,384
General Office Expenses	48,334	40,100	46,161
IT Costs	11,378	16,164	7,899
Employment Costs	78,342	89,400	127,049
Insurance Costs	32,956	27,000	25,467
National Safari Costs	9,377	22,000	20,716
Professional Fees	8,186	6,750	7,294
Marketing & Promotion	477	5,050	5,241
ABA – Magazine Costs	114,155	117,000	121,692
Coaching Costs	159	5,550	4,566
National Executive Costs – Travel	33,928	34,000	29,967
Host PRFAC Costs	11,185	6,787	2,074
Special Projects	4,299	8,880	1,653
AAWOC – Dist. & Production	137,357	165,800	157,939
Mudgee Property Expenses	6,354	11,500	5,363
AGM Costs – inc. Branch Travel	26,429	26,250	22,304
Branch & Club Grants	6,450	10,000	400
Branch Membership Rebates	12,655	13,300	21,989
Bowhunting Activities	2,012	2,600	24

Looking now at expenses, our National Executive Costs (out of pocket expenses) are lower than 2019 and under budget. This area includes personal expenses such as telephone, internet, postage and stationery. Please note that travel related costs are included under the associated activity (i.e. National meetings are under National Executive Costs and Safari related travel is under Safari). I note that National Executive member’s very rarely claim for personal expenses. There has been less movement with covid restrictions and most expenses claimed are from admin heavy based members.

ABA Office Running costs have increased from last year and slightly over budget. Most costs have remained consistent to previous years. Costs include Electricity, Gas, Phone, Internet, Body Corporate, Rates, Water & Staff Amenities.

Our General Office expenses have increased on last year and over the set budget. The main contributing factor was depreciation with the purchase of National Executive computers lifting this account this year. General Office expenses include Bank fees, printing & stationery in the office, postage in the office, membership cards as well as depreciation.



Annual Report 2019 - 2020



IT costs are over last year's result but under our expected budget. These costs include software (such as accounting software), virus protection and software licenses and maintenance agreements, the largest being the members portal and the website. The increases in costs are mainly contributable to the members portal maintenance agreements that crossed over from one provider to another and website maintenance now outsourced.

Employment costs have decreased this year with our changes in the National office. We are still seeking to recruit a second employee on a part time basis but have again, have been forced to cease this process due to covid restrictions. The Executive are exploring our office location and the possibility of leasing or selling the property to relocate to more suited office spaces closer to Brisbane. As a result, recruitment needs to commence at a later stage. The Executive support the investment into administration roles to be conducted by the ABA office in paid positions. This allows our volunteer National Executive to fulfil their technical roles while having a solid administration support base in the office. The employment costs include salary, superannuation, travel allowances & work cover on-costs.

Insurance costs have come up again this year, continuing on with Pollard Insurance Brokers. This increase expects to continue. The insurance covers public liability, contents cover including 3D Targets and director's cover.

Our National Safari costs were significantly under 2019 results due to the event not going ahead. We still had early costs before the cancellation such as advertising, medals deposit, target costs and multiple travel costs for those attending working bees to get the grounds ready for the event. Medal & target costs can be used for the 2021 National Safari and we expect the costs to remain manageable at the 2021 National Safari with no 3D transport required as the event will be held in Mudgee.

Professional fees incurred by the Association increased this year and above budget as we continue to engage outside assistance in areas beyond our expertise or capacity. The main area includes legal assistance with an increase in member and non-member challenges that we face. These costs include consultants, audit fees, lawyers, bookkeeper & registration costs.

Marketing & Promotion allocations have been under-utilized this year. The support has been there but Branches and clubs are yet to request funding. Well done to Branch G & H who collaborated to participate in the Wild Deer Expo that National funded. This area includes supporting marketing events in Branches and promotional material. This was a strong area of attention in our strategic plan and will continue to become an increased cost area for those Branches wishing to engage in this area.

ABA magazine costs were lower than last year with decreases in member issues, directly related to a decrease in our member numbers. The costs are **internal and offset to income** for AAWOC activities. This area includes ABA internal advertising, member's postage costs and member's issues of AAWOC.

Coaching costs this year were decreased & below budget. The position of Director of Coaching is currently vacant and due to covid, there would have been limited opportunity to travel.



Annual Report 2019 - 2020



National executive management committee costs have increased on last year and slightly under budget. These particular costs include travel & accommodation for National executive meetings, meeting related costs and executive visits to Branches and clubs where required. As the National Executive are from all around Australia, we continued to meet in Brisbane as a central point. This allows our office staff to assist us and attend other archery related meetings in the state. We didn't see decreases in travel yet as electronic meetings only commenced from the June meeting, outside this report scope. Please note the April meeting was electronic but would have been held in Mudgee anyway. We had one Executive visit this year that was made to South Australia, just in time before the shutdown. It's appropriate to note that we approved the strategic planning weekend to be conducted sometime in the 2019 or 2020 year and allowed for such a budget (\$15k) but the event was held in July 2019, so some costs will be present in 2020FY. \$4k was expensed last year and a further \$13k in this year.

In June 2019, the PRFAC's were held at Renegade Bowmen. The income was present in the 2019FY but costs present in this year.

Special projects within the Association have increased this year. The TBA muster was held in September 2019 at Renegade Bowmen, QLD. This event was held with no nomination fee collected. Special projects generally include TBA Muster, B/H defense and new club's contributions.

AAWOC distribution and production costs are lower than the previous year and under budget. Costs in this area include Member postage, magazine collation, layout, editorial assistance, writer's fees and printing. This year we saw printing costs take a decline on last year.

Mudgee Property costs were lower than expected but above the previous year. This area includes ongoing expenses to develop the property (\$2k) which was mainly generator repairs, rates, maintenance and further includes \$2,200 in executive travel which was essential to monitor the property, meet tradesman and provide some minor labor time. We envisage for these costs to remain consistent as the costs at this point in time include regular maintenance and monitoring of the property. We are looking to engage regular maintenance costs from a local small business to save on costs of Executive travel to visit and conduct routine maintenance tasks.

AGM costs were higher than last year and over budget as the total of AGM venue hire and Executive travel to Brisbane is higher than hosting in Melbourne, which 2018 was. We also engaged CPR Group to present at the 2019 AGM on our strategic plan & governance outlook. AGM costs include executive travel, venue hire and branch executive travel costs.

Branch & Club Grants for the 2020FY increased from the year before. We had three new applications that were successful and fulfilled as well as one emergency grant due to the bushfires. We had allowed \$20k in previous years after we saw a decline continue of applications. The main reason we have found is that Branches alone are financially stable, and we encourage clubs to approach their Branch first. However, these grants are still available to Branches & Grants to apply for.



Annual Report 2019 - 2020



Membership rebates decreased from 2019 due to a reduction in members. This payment made in October 2019 represents a 3.25% allowance paid to Branches for all current memberships and joining fees, based on the number of members based in your Branch. Branches will have their payments withheld/delayed under a rebate payment timeline should they not meet administration timeline criteria. I note that the original 7.5% allowance will be re-introduced once the Association achieves a profit position again.

And finally, we have bowhunting activities which increased from previous years with no specific event held for this division of our association but the postage for awards and 2018 and 2019 costs for trophies present in this particular year.

Overall, therefore, Australian Bowhunters Association Inc. made a **loss of \$31,246** an increase of \$39,503 from the previous year's loss of \$70k. This year, the main contributing factors to our overall loss was reduced revenue in advertising & memberships and the cancellation of the National Safari.

Individually, **ABA activities made a loss of \$22,860** and **AAWOC activities made a loss of \$8,385**

To put the above result into perspective and compared to previous years, I have outlined the last 7 years results below:

	2020	2019	2018	2017	2016	2015	2014
Overall Result	(31,246)	(70,565)	(72,054)	68,058 *	(21,307)	9,372	18,817
ABA	(22,860)	(54,743)	(69,114)	41,558	(48,952)	(23,019)	(3,896)
AAWOC	(8,385)	(15,822)	(2,940)	26,500	27,645	32,347	24,633

** includes sale of ABA House (\$58k)*

In closing, I would like to express a huge thank you to my fellow Officers who have assisted me in recording our financial results with the prompt submission of paperwork.

To the rest of the ABA Executive and Branch Treasurers, thank you for your continuous support through a challenging 2020. We hope that 2021 is onwards and upwards with some new changes and hopefully more arrows to be shot!

Yours in Archery

Amanda Skinner
National Treasurer



Annual Report 2019 - 2020



Profit & Loss

Australian Bowhunters Association Inc.

1 June 2019 to 31 May 2020

	31 May 20- Actual	31 May 2020 Budget	Difference	31 May 2021 Budget
Income				
4-0101 - Advertising - External Advertising	\$ 35,684	\$ 40,000	\$ (4,316)	\$ 25,000
4-0102 - Advertising - ABA Advertising	\$ 14,990	\$ 12,000	\$ 2,990	\$ 12,000
4-0103 - Advertising - Branch Advertising	\$ 1,478	\$ 1,000	\$ 478	\$ 1,000
4-0150 - Subscriptions - ABA Member Issues	\$ 65,612	\$ 72,000	\$ (6,388)	\$ 32,500
4-0151 - Subscriptions - Direct External	\$ 40	\$ 400	\$ (360)	\$ 400
4-0152 - Subscriptions - Newsagency Sales	\$ 578	\$ 8,000	\$ (7,422)	\$ -
4-0200 - Membership Joining Fees	\$ 25,174	\$ 35,000	\$ (9,826)	\$ 20,000
4-0201 - Memberships - Current Year	\$ 322,733	\$ 347,000	\$ (24,267)	\$ 300,000
4-0203 - Club Affiliation Fees	\$ 7,227	\$ 8,000	\$ (773)	\$ 8,000
4-0204 - Memberships - PayPal Fees	\$ (5,710)	\$ (9,000)	\$ 3,290	\$ (4,000)
4-0250 - National ABA Safari - Nomination Fees	\$ -	\$ 12,000	\$ (12,000)	\$ 12,000
4-0251 - National ABA Safari - Branch Team Fees	\$ -	\$ 200	\$ (200)	\$ 200
4-0255 - National 3D Safari - Nomination Fees	\$ -	\$ 12,000	\$ (12,000)	\$ 12,000
4-0256 - National 3D Safari - Branch Team Fees	\$ -	\$ 200	\$ (200)	\$ 200
4-0260 - National IFAA Titles - Nomination Fees	\$ -	\$ 5,000	\$ (5,000)	\$ -
4-0261 - National IFAA Titles - Branch Team Fees	\$ 109	\$ -	\$ 109	\$ -
4-0266 - Host PRFAC - PayPal Fees	\$ 3	\$ -	\$ 3	\$ -
4-0267 - Host PRFAC - Nomination Fees	\$ 73	\$ -	\$ 73	\$ -
4-0269 - National Safaris - PayPal Fees	\$ (107)	\$ (500)	\$ 393	\$ (500)
4-0271 - TBA Muster - Sales	\$ 73	\$ -	\$ 73	\$ -
4-0272 - TBA Muster - Raffle	\$ -	\$ 300	\$ (300)	\$ -
4-0280 - ABA Shop Sales - Badges / ABA Flags	\$ 2,413	\$ 2,000	\$ 413	\$ 2,000
4-0281 - ABA Shop Sales - Books & Publications	\$ 1,738	\$ 3,000	\$ (1,262)	\$ 2,000
4-0283 - ABA Shop Sales - Coaching Materials & Kits	\$ 1,454	\$ 3,000	\$ (1,547)	\$ 2,000
4-0284 - ABA Shop Sales - Clothing & Misc.	\$ 515	\$ 1,500	\$ (985)	\$ 2,500
4-0285 - ABA Shop Sales - Freight	\$ 159	\$ 500	\$ (341)	\$ 500
4-0300 - Other Revenue	\$ 800	\$ 1,000	\$ (200)	\$ 1,000
4-0350 - Interest Received - Bank	\$ 68	\$ 1,500	\$ (1,432)	\$ 150
4-0351 - Interest Received - Term Deposit	\$ 7,559	\$ 10,000	\$ (2,441)	\$ 8,000
4-0400 - Recoverables - Postage from ABA	\$ 36,522	\$ 34,000	\$ 2,522	\$ 18,000
4-7000 - Government Wage Subsidy	\$ 3,000	\$ -	\$ 3,000	\$ -
4-8000 - Government Cash Boost	\$ 10,000	\$ -	\$ 10,000	\$ -
Total Income	\$ 532,184	\$ 600,100	\$ (67,916)	\$ 454,950



Annual Report 2019 - 2020



Profit & Loss

Australian Bowhunters Association Inc.

1 June 2019 to 31 May 2020

	31 May 20- Actual	31 May 2020 Budget	Difference	31 May 2021 Budget
Less Cost of Sales				
5-0100 - Opening Stock	\$ 34,236	\$ 34,236	\$ (0)	\$ 35,321
5-0150 - Closing Stock	\$ (35,321)	\$ (30,000)	\$ (5,321)	\$ (40,000)
5-0253 - ABA Shop Purchases - Coaching Materials & Kits	\$ -	\$ 500	\$ (500)	\$ 500
5-0260 - ABA Shop Purchases - Postage	\$ 204	\$ 500	\$ (296)	\$ 500
5-0280 - ABA Shop Purchases - Badges / ABA Flags	\$ 671	\$ 7,000	\$ (6,329)	\$ 2,000
5-0281 - ABA Shop Purchases - Books & Publications	\$ 6,867	\$ 500	\$ 6,367	\$ 500
5-0284 - ABA Shop Purchases - Clothing & Misc	\$ 2,428	\$ 500	\$ 1,928	\$ 500
5-0286 - ABA Shop Purchases - PayPal Fees	\$ 99	\$ 150	\$ (51)	\$ 150
Total Cost of Sales	\$ 9,185	\$ 13,386	\$ (4,201)	\$ (529)
Gross Profit	\$ 522,999	\$ 586,714	\$ (63,715)	\$ 455,479
Less Operating Expenses				
6-0010 - National President - Printing, Stationery & Postage	\$ 81	\$ 250	\$ (169)	\$ 250
6-0011 - National President - Telephone & Internet	\$ 227	\$ 250	\$ (23)	\$ 250
6-0030 - National Treasurer - Printing, Stationery & Postage	\$ 178	\$ 400	\$ (222)	\$ 400
6-0031 - National Treasurer - Telephone & Internet	\$ 382	\$ 200	\$ 182	\$ 200
6-0050 - VP Bowhunting Division - Printing, Stationery & Postage	\$ 47	\$ -	\$ 47	\$ 200
6-0080 - VP Field Division - Printing, Stationery & Postage	\$ 22	\$ 200	\$ (178)	\$ 200
6-0090 - National Score Recorder - Printing, Stationery & Postage	\$ -	\$ 200	\$ (200)	\$ 200
6-0120 - International Liason Officer - Printing, Stationery & Postage	\$ -	\$ 200	\$ (200)	\$ 200
6-0130 - National Director of Coaching - Printing, Stationery & Postage	\$ 7	\$ 200	\$ (193)	\$ 200
6-0150 - ABA House - Electricity/Gas	\$ 1,373	\$ 1,500	\$ (127)	\$ 1,500
6-0151 - ABA House - Phone/Fax/Internet	\$ 2,101	\$ 2,000	\$ 101	\$ 2,000
6-0154 - ABA House - Rates, Water & Body Corp Charges	\$ 5,379	\$ 5,000	\$ 379	\$ 5,000
6-0155 - ABA House - Staff Amenities	\$ 415	\$ 200	\$ 215	\$ 200
6-0200 - General Operating - Bank Fees	\$ 519	\$ 400	\$ 119	\$ 400
6-0201 - General Operating - Merchant Fees	\$ 1,579	\$ 1,500	\$ 79	\$ 1,500
6-0205 - General Operating - Printing & Stationery Office	\$ 4,241	\$ 5,000	\$ (759)	\$ 5,000
6-0206 - General Operating - Postage	\$ 8,090	\$ 10,000	\$ (1,910)	\$ 10,000
6-0207 - General Operating - Donations	\$ 273	\$ 300	\$ (27)	\$ 300
6-0208 - General Operating - Membership Cards	\$ 2,792	\$ 3,500	\$ (708)	\$ 3,500
6-0209 - General Operating - Advertising Costs	\$ 285	\$ 300	\$ (15)	\$ 300



Annual Report 2019 - 2020



Profit & Loss

Australian Bowhunters Association Inc.

1 June 2019 to 31 May 2020

	31 May 20- Actual	31 May 2020 Budget	Difference	31 May 2021 Budget
6-0210 - General Operating - Repairs & Maintenance	\$ 1,349	\$ 100	\$ 1,249	\$ 100
6-0211 - General Operating - Depreciation	\$ 29,208	\$ 18,000	\$ 11,208	\$ 25,000
6-0213 - General Operating - Office Furniture	\$ -	\$ 500	\$ (500)	\$ 500
6-0214 - General Operating - Bad debts	\$ -	\$ 500	\$ (500)	\$ 500
6-0300 - IT & Software - Accounting Software	\$ 2,596	\$ 564	\$ 2,032	\$ 564
6-0301 - IT & Software - Repairs	\$ 138	\$ 100	\$ 38	\$ 100
6-0302 - IT & Software - Assets under \$1,000	\$ 145	\$ 500	\$ (355)	\$ 500
6-0303 - IT & Software - Maintenance Agreements & Support	\$ 7,002	\$ 7,000	\$ 2	\$ 7,000
6-0304 - IT & Software - Website	\$ 1,498	\$ 8,000	\$ (6,502)	\$ 8,000
6-0400 - Employment - Wages and Salaries	\$ 69,978	\$ 80,000	\$ (10,022)	\$ 85,000
6-0401 - Employment - Superannuation	\$ 6,648	\$ 7,600	\$ (952)	\$ 8,075
6-0402 - Employment - WorkCover Insurance	\$ 416	\$ 500	\$ (84)	\$ 500
6-0403 - Employment - Fuel Allowance	\$ 650	\$ 650	\$ -	\$ 650
6-0404 - Employment - Phone Allowance	\$ 650	\$ 650	\$ -	\$ 650
6-0500 - Insurance - General Public Liability Cover	\$ 18,316	\$ 15,000	\$ 3,316	\$ 18,000
6-0501 - Insurance - Personal Accident Cover	\$ -	\$ 2,000	\$ (2,000)	\$ 2,000
6-0502 - Insurance - Officers / Directors Cover	\$ 12,422	\$ 10,000	\$ 2,422	\$ 12,000
6-0503 - Insurance - 3D Targets / Business Pack	\$ 2,217	\$ -	\$ 2,217	\$ 2,000
6-0600 - National Safari - Travel Costs	\$ 463	\$ 12,000	\$ (11,537)	\$ 12,000
6-0601 - National Safari - Service Costs	\$ -	\$ 2,000	\$ (2,000)	\$ 2,000
6-0603 - National Safari - Targets	\$ 2,150	\$ 2,000	\$ 150	\$ -
6-0604 - National Safari - Advertising	\$ 2,570	\$ 1,500	\$ 1,070	\$ 1,500
6-0605 - National Safari - Other	\$ 1,694	\$ 500	\$ 1,194	\$ 500
6-0606 - National Safari - Medals	\$ 2,500	\$ 4,000	\$ (1,500)	\$ 4,000
6-0700 - Marketing - Exhibitions, Events & Promotion	\$ 477	\$ 5,000	\$ (4,523)	\$ 5,000
6-0701 - Marketing - Resources	\$ -	\$ 50	\$ (50)	\$ 50
6-0800 - Professional Fees - Consulting	\$ 150	\$ 1,000	\$ (850)	\$ 1,000
6-0802 - Professional Fees - Audit Fees	\$ 2,345	\$ 2,500	\$ (155)	\$ 2,500



Annual Report 2019 - 2020



Profit & Loss

Australian Bowhunters Association Inc.

1 June 2019 to 31 May 2020

	31 May 20- Actual	31 May 2020 Budget	Difference	31 May 2021 Budget
6-0803 - Professional Fees - Lawyers	\$ 5,462	\$ 3,000	\$ 2,462	\$ 3,000
6-0804 - Professional Fees - Registrations	\$ 229	\$ 250	\$ (21)	\$ 250
6-0900 - Archery Action Magazine - Advertising	\$ 12,020	\$ 11,000	\$ 1,020	\$ 11,000
6-0901 - Archery Action Magazine - Member's Postage	\$ 36,522	\$ 34,000	\$ 2,522	\$ 18,000
6-0902 - Archery Action Magazine - Member's Issues	\$ 65,612	\$ 72,000	\$ (6,388)	\$ 32,500
6-1000 - Coaching - Travel Costs	\$ -	\$ 2,500	\$ (2,500)	\$ -
6-1002 - Coaching - Materials	\$ 159	\$ 50	\$ 109	\$ -
6-1004 - Coaching - Training	\$ -	\$ 3,000	\$ (3,000)	\$ -
6-2000 - National Management Committee - Travel Costs	\$ 18,822	\$ 20,000	\$ (1,178)	\$ 10,000
6-2001 - National Management Committee - Executive Visits	\$ 853	\$ 3,500	\$ (2,647)	\$ 1,750
6-2002 - National Management Committee - Meeting Costs	\$ 416	\$ 500	\$ (84)	\$ 250
6-2003 - National Management Committee - Other Costs	\$ 13,838	\$ 10,000	\$ 3,838	\$ 5,000
6-3200 - Host PRFAC - IFAA Levy	\$ 1,264	\$ -	\$ 1,264	\$ -
6-3201 - Host PRFAC - Travel & Accom Cost	\$ 3,985	\$ 2,473	\$ 1,512	\$ -
6-3202 - Host PRFAC - Service Costs	\$ 1,047	\$ 101	\$ 946	\$ -
6-3203 - Host PRFAC - Targets	\$ 2,409	\$ 2,408	\$ 1	\$ -
6-3206 - Host PRFAC - Medals	\$ 1,805	\$ 1,805	\$ 0	\$ -
6-3207 - Host PRFAC - Host Club Rebate	\$ 675	\$ -	\$ 675	\$ -
6-3500 - Special Projects - TBA Muster	\$ 4,038	\$ 3,000	\$ 1,038	\$ -
6-3501 - Special Projects - B/H Defence Meeting Costs	\$ -	\$ 1,000	\$ (1,000)	\$ 1,000
6-3502 - Special Projects - New Clubs Contribution	\$ -	\$ 1,500	\$ (1,500)	\$ 1,500
6-3504 - Special Projects - Awards	\$ 261	\$ 500	\$ (239)	\$ 500
6-3505 - Special Projects - Donations / Support to Clubs	\$ -	\$ 1,500	\$ (1,500)	\$ 1,500
6-3506 - Special Projects - MYOB Transition for Branches	\$ -	\$ 1,080	\$ (1,080)	\$ 1,080
6-3507 - Special Projects - Alliance Meetings	\$ -	\$ 300	\$ (300)	\$ -
6-3600 - Mudgee Property - Ad Hoc Costs	\$ 2,536	\$ 5,000	\$ (2,464)	\$ 5,000
6-3601 - Mudgee Property - Rates	\$ 1,374	\$ 1,500	\$ (126)	\$ 1,500
6-3602 - Mudgee Property - Executive Travel	\$ 2,237	\$ 5,000	\$ (2,763)	\$ 5,000
6-3603 - Mudgee Property - Car Maintenance	\$ 207	\$ -	\$ 207	\$ -
6-4000 - Distribution Costs - ABA Member Postage	\$ 33,202	\$ 34,000	\$ (798)	\$ 17,000
6-4002 - Distribution Costs - Travel	\$ -	\$ 100	\$ (100)	\$ -
6-4003 - Distribution Costs - Other Postage	\$ 54	\$ 200	\$ (146)	\$ -
6-4004 - Distribution Costs - Commissions	\$ -	\$ 1,500	\$ (1,500)	\$ -
6-5001 - Production Costs - Editorial Assistance	\$ 38,760	\$ 45,000	\$ (6,240)	\$ 45,000



Annual Report 2019 - 2020



Profit & Loss

Australian Bowhunters Association Inc.

1 June 2019 to 31 May 2020

	31 May 20- Actual	31 May 2020 Budget	Difference	31 May 2021 Budget
6-5002 - Production Costs - Writer's Fees	\$ 10,630	\$ 15,000	\$ (4,370)	\$ 15,000
6-5003 - Production Costs - Printing	\$ 54,711	\$ 70,000	\$ (15,289)	\$ 27,500
6-5500 - AGM Costs - Executive Travel	\$ 6,854	\$ 4,500	\$ 2,354	\$ -
6-5501 - AGM Costs - Venue Hire	\$ 5,537	\$ 8,500	\$ (2,963)	\$ -
6-5502 - AGM Costs - Branch Contribution	\$ (1,581)	\$ (2,000)	\$ 420	\$ -
6-5503 - AGM Costs - Other Costs	\$ 2,569	\$ 1,000	\$ 1,569	\$ -
6-6000 - AGM Travel Assistance - NT Branch (A)	\$ 3,000	\$ 3,000	\$ -	\$ -
6-6001 - AGM Travel Assistance - NQ Branch (B)	\$ 1,000	\$ 1,500	\$ (500)	\$ -
6-6002 - AGM Travel Assistance - CQ Branch (C)	\$ 150	\$ 450	\$ (300)	\$ -
6-6003 - AGM Travel Assistance - SQ Branch (D)	\$ 150	\$ 150	\$ -	\$ -
6-6004 - AGM Travel Assistance - NNSW Branch (E)	\$ 1,200	\$ 1,200	\$ -	\$ -
6-6005 - AGM Travel Assistance - SNSW/ACT Branch (F)	\$ 1,200	\$ 1,200	\$ -	\$ -
6-6006 - AGM Travel Assistance - GIPPSLAND Branch (G)	\$ 800	\$ 1,200	\$ (400)	\$ -
6-6007 - AGM Travel Assistance - Gtr Vic Branch (H)	\$ 1,200	\$ 1,200	\$ -	\$ -
6-6008 - AGM Travel Assistance - SA Branch (I)	\$ 1,800	\$ 1,800	\$ -	\$ -
6-6009 - AGM Travel Assistance - WA Branch (J)	\$ 2,550	\$ 2,550	\$ -	\$ -
6-7000 - Branch & Club Grants	\$ 6,450	\$ 10,000	\$ (3,550)	\$ 10,000
6-8000 - Membership Rebates - Branch A	\$ 177	\$ 250	\$ (73)	\$ 250
6-8001 - Membership Rebates - Branch B	\$ 1,144	\$ 1,200	\$ (56)	\$ 1,200
6-8002 - Membership Rebates - Branch C	\$ 1,036	\$ 1,100	\$ (64)	\$ 1,100
6-8003 - Membership Rebates - Branch D	\$ 3,292	\$ 3,500	\$ (208)	\$ 3,500
6-8004 - Membership Rebates - Branch E	\$ 1,735	\$ 1,800	\$ (65)	\$ 1,800
6-8005 - Membership Rebates - Branch F	\$ 1,379	\$ 1,400	\$ (21)	\$ 1,400
6-8006 - Membership Rebates - Branch G	\$ 455	\$ 500	\$ (45)	\$ 500
6-8007 - Membership Rebates - Branch H	\$ 1,845	\$ 1,900	\$ (55)	\$ 1,900
6-8008 - Membership Rebates - Branch I	\$ 448	\$ 450	\$ (2)	\$ 450
6-8009 - Membership Rebates - Branch J	\$ 1,145	\$ 1,200	\$ (55)	\$ 1,200
6-9000 - Bowhunting Activities - Trophies	\$ 1,939	\$ 600	\$ 1,339	\$ 600
6-9001 - Bowhunting Activities - Travel	\$ -	\$ 500	\$ (500)	\$ 500
6-9002 - Bowhunting Activities - Other Costs	\$ 73	\$ 1,500	\$ (1,427)	\$ 1,500
Total Operating Expenses	\$ 554,245	\$ 618,731	\$ (64,486)	\$ 460,719
Net Profit	\$ (31,246)	\$ (32,017)	\$ 771	\$ (5,240)



Annual Report 2019 - 2020



Profit & Loss
Australian Bowhunters Association Inc.

ABA

1 June 2019 to 31 May 2020

31 May 20

Income

4-0200 - Membership Joining Fees	\$25,174
4-0201 - Memberships - Current Year	\$322,733
4-0203 - Club Affiliation Fees	\$7,227
4-0204 - Memberships - PayPal Fees	-\$5,710
4-0261 - National IFAA Titles - Branch Team Fees	\$109
4-0266 - Host PRFAC - PayPal Fees	\$3
4-0267 - Host PRFAC - Nomination Fees	\$73
4-0269 - National Safaris - PayPal Fees	-\$107
4-0271 - TBA Muster - Sales	\$73
4-0280 - ABA Shop Sales - Badges / ABA Flags	\$2,413
4-0281 - ABA Shop Sales - Books & Publications	\$1,738
4-0283 - ABA Shop Sales - Coaching Materials & Kits	\$1,454
4-0284 - ABA Shop Sales - Clothing & Misc.	\$515
4-0285 - ABA Shop Sales - Freight	\$159
4-0300 - Other Revenue	\$800
4-0350 - Interest Received - Bank	\$67
4-0351 - Interest Received - Term Deposit	\$7,559
4-7000 - Government Wage Subsidy	\$2,400
4-8000 - Government Cash Boost	\$8,000
Total Income	\$374,679

Less Cost of Sales

5-0100 - Opening Stock	\$34,236
5-0150 - Closing Stock	-\$35,321
5-0260 - ABA Shop Purchases - Postage	\$204
5-0280 - ABA Shop Purchases - Badges / ABA Flags	\$671
5-0281 - ABA Shop Purchases - Books & Publications	\$6,867
5-0284 - ABA Shop Purchases - Clothing & Misc	\$2,428
5-0286 - ABA Shop Purchases - PayPal Fees	\$99
Total Cost of Sales	\$9,185

Gross Profit

\$365,494



Annual Report 2019 - 2020



Profit & Loss Australian Bowhunters Association Inc.

ABA

1 June 2019 to 31 May 2020

	31 May 20
Less Operating Expenses	
6-0010 - National President - Printing, Stationery & Postage	\$81
6-0011 - National President - Telephone & Internet	\$227
6-0030 - National Treasurer - Printing, Stationery & Postage	\$161
6-0031 - National Treasurer - Telephone & Internet	\$191
6-0050 - VP Bowhunting Division - Printing, Stationery & Postage	\$47
6-0080 - VP Field Division - Printing, Stationery & Postage	\$22
6-0130 - National Director of Coaching - Printing, Stationery & Postage	\$7
6-0150 - ABA House - Electricity/Gas	\$687
6-0151 - ABA House - Phone/Fax/Internet	\$1,050
6-0154 - ABA House - Rates, Water & Body Corp Charges	\$2,690
6-0155 - ABA House - Staff Amenities	\$415
6-0200 - General Operating - Bank Fees	\$353
6-0201 - General Operating - Merchant Fees	\$1,579
6-0205 - General Operating - Printing & Stationery Office	\$4,241
6-0206 - General Operating - Postage	\$8,090
6-0207 - General Operating - Donations	\$273
6-0208 - General Operating - Membership Cards	\$2,792
6-0209 - General Operating - Advertising Costs	\$143
6-0210 - General Operating - Repairs & Maintenance	\$1,349
6-0211 - General Operating - Depreciation	\$29,208
6-0300 - IT & Software - Accounting Software	\$2,335
6-0301 - IT & Software - Repairs	\$138
6-0302 - IT & Software - Assets under \$1,000	\$145
6-0303 - IT & Software - Maintenance Agreements & Support	\$7,002
6-0304 - IT & Software - Website	\$1,498
6-0400 - Employment - Wages and Salaries	\$55,982
6-0401 - Employment - Superannuation	\$5,318
6-0402 - Employment - WorkCover Insurance	\$333
6-0403 - Employment - Fuel Allowance	\$520
6-0404 - Employment - Phone Allowance	\$520
6-0500 - Insurance - General Public Liability Cover	\$14,653
6-0502 - Insurance - Officers / Directors Cover	\$9,938
6-0503 - Insurance - 3D Targets / Business Pack	\$1,877
6-0600 - National Safari - Travel Costs	\$463
6-0603 - National Safari - Targets	\$2,150
6-0604 - National Safari - Advertising	\$2,570
6-0605 - National Safari - Other	\$1,694
6-0606 - National Safari - Medals	\$2,500
6-0700 - Marketing - Exhibitions, Events & Promotion	\$477
6-0800 - Professional Fees - Consulting	\$150
6-0802 - Professional Fees - Audit Fees	\$1,173



Annual Report 2019 - 2020



Profit & Loss Australian Bowhunters Association Inc.

ABA

1 June 2019 to 31 May 2020

	31 May 20
6-0803 - Professional Fees - Lawyers	\$5,462
6-0804 - Professional Fees - Registrations	\$229
6-0900 - Archery Action Magazine - Advertising	\$12,020
6-0901 - Archery Action Magazine - Member's Postage	\$36,522
6-0902 - Archery Action Magazine - Member's Issues	\$65,612
6-1002 - Coaching - Materials	\$159
6-2000 - National Management Committee - Travel Costs	\$18,822
6-2001 - National Management Committee - Executive Visits	\$853
6-2002 - National Management Committee - Meeting Costs	\$416
6-2003 - National Management Committee - Other Costs	\$13,838
6-3200 - Host PRFAC - IFAA Levy	\$1,264
6-3201 - Host PRFAC - Travel & Accom Cost	\$3,985
6-3202 - Host PRFAC - Service Costs	\$1,047
6-3203 - Host PRFAC - Targets	\$2,409
6-3206 - Host PRFAC - Medals	\$1,805
6-3207 - Host PRFAC - Host Club Rebate	\$675
6-3500 - Special Projects - TBA Muster	\$4,038
6-3504 - Special Projects - Awards	\$261
6-3600 - Mudgee Property - Ad Hoc Costs	\$2,536
6-3601 - Mudgee Property - Rates	\$1,374
6-3602 - Mudgee Property - Executive Travel	\$2,237
6-3603 - Mudgee Property - Car Maintenance	\$207
6-5500 - AGM Costs - Executive Travel	\$6,854
6-5501 - AGM Costs - Venue Hire	\$5,537
6-5502 - AGM Costs - Branch Contribution	-\$1,581
6-5503 - AGM Costs - Other Costs	\$2,569
6-6000 - AGM Travel Assistance - NT Branch (A)	\$3,000
6-6001 - AGM Travel Assistance - NQ Branch (B)	\$1,000
6-6002 - AGM Travel Assistance - CQ Branch (C)	\$150
6-6003 - AGM Travel Assistance - SQ Branch (D)	\$150
6-6004 - AGM Travel Assistance - NNSW Branch (E)	\$1,200
6-6005 - AGM Travel Assistance - SNSW/ACT Branch (F)	\$1,200
6-6006 - AGM Travel Assistance - GIPPSLAND Branch (G)	\$800
6-6007 - AGM Travel Assistance - Gtr Vic Branch (H)	\$1,200
6-6008 - AGM Travel Assistance - SA Branch (I)	\$1,800
6-6009 - AGM Travel Assistance - WA Branch (J)	\$2,550
6-7000 - Branch & Club Grants	\$6,450
6-8000 - Membership Rebates - Branch A	\$177
6-8001 - Membership Rebates - Branch B	\$1,144
6-8002 - Membership Rebates - Branch C	\$1,036
6-8003 - Membership Rebates - Branch D	\$3,292
6-8004 - Membership Rebates - Branch E	\$1,735



Annual Report 2019 - 2020



Profit & Loss

Australian Bowhunters Association Inc.

ABA

1 June 2019 to 31 May 2020

	31 May 20
6-8005 - Membership Rebates - Branch F	\$1,379
6-8006 - Membership Rebates - Branch G	\$455
6-8007 - Membership Rebates - Branch H	\$1,845
6-8008 - Membership Rebates - Branch I	\$448
6-8009 - Membership Rebates - Branch J	\$1,145
6-9000 - Bowhunting Activities - Trophies	\$1,939
6-9002 - Bowhunting Activities - Other Costs	\$73
Total Operating Expenses	\$388,355
Net Profit	-\$22,860



Annual Report 2019 - 2020



Profit & Loss Australian Bowhunters Association Inc.

AAWOC

1 June 2019 to 31 May 2020

	31 May 20
Income	
4-0101 - Advertising - External Advertising	\$35,684
4-0102 - Advertising - ABA Advertising	\$14,990
4-0103 - Advertising - Branch Advertising	\$1,478
4-0150 - Subscriptions - ABA Member Issues	\$65,612
4-0151 - Subscriptions - Direct External	\$40
4-0152 - Subscriptions - Newsagency Sales	\$578
4-0350 - Interest Received - Bank	\$1
4-0400 - Recoverables - Postage from ABA	\$36,522
4-7000 - Government Wage Subsidy	\$600
4-8000 - Government Cash Boost	\$2,000
Total Income	\$157,505
<hr/>	
Gross Profit	\$157,505
<hr/>	
Less Operating Expenses	
6-0030 - National Treasurer - Printing, Stationery & Postage	\$17
6-0031 - National Treasurer - Telephone & Internet	\$191
6-0150 - ABA House - Electricity/Gas	\$687
6-0151 - ABA House - Phone/Fax/Internet	\$1,050
6-0154 - ABA House - Rates, Water & Body Corp Charges	\$2,690
6-0200 - General Operating - Bank Fees	\$166
6-0209 - General Operating - Advertising Costs	\$143
6-0300 - IT & Software - Accounting Software	\$261
6-0400 - Employment - Wages and Salaries	\$13,996
6-0401 - Employment - Superannuation	\$1,330
6-0402 - Employment - WorkCover Insurance	\$83
6-0403 - Employment - Fuel Allowance	\$130
6-0404 - Employment - Phone Allowance	\$130
6-0500 - Insurance - General Public Liability Cover	\$3,663
6-0502 - Insurance - Officers / Directors Cover	\$2,484
6-0503 - Insurance - 3D Targets / Business Pack	\$341
6-0802 - Professional Fees - Audit Fees	\$1,173
6-4000 - Distribution Costs - ABA Member Postage	\$33,202
6-4003 - Distribution Costs - Other Postage	\$54
6-5001 - Production Costs - Editorial Assistance	\$38,760
6-5002 - Production Costs - Writer's Fees	\$10,630
6-5003 - Production Costs - Printing	\$54,711
Total Operating Expenses	\$165,890
<hr/>	
Net Profit	-\$8,385



Annual Report 2019 - 2020



Balance Sheet
Australian Bowhunters Association Inc.
As at 31 May 2020

	31 May 2020	31 May 2019
Assets		
Bank		
AAWOC Cheque Account	\$1,453	\$0
ABA Cheque Account	\$22,728	\$0
ABA High Interest Account	\$42,393	\$0
ABA PayPal	\$5,533	\$9,441
ANZ AAWOC Cheque Account	\$4,125	\$20,188
ANZ ABA Cheque Account	\$1,494	\$77,050
ANZ ABA CM Account	\$284	\$54,763
Bendigo Bank Term Deposit	\$400,000	\$0
ANZ ABA Term Deposit	\$0	\$450,000
Total Bank	\$478,010	\$611,442
Current Assets		
ABA Shop Stock - At Cost	\$35,321	\$34,236
Accounts Receivable	\$6,226	\$7,125
Branch/Club Loan - Freds Pass Field Archers	\$1,935	\$0
Branch/Club Loan - Greenough Archery Club2	\$0	\$500
Branch/Club Loan - Hunter Bowmen	-\$300	\$900
Branch/Club Loan - Lakeside Bowmen	\$0	\$800
Branch/Club Loans - Emerald Archery	\$150	\$450
Branch/Club Loans - Full Draw Field Archers	\$2,125	\$0
Branch/Club Loans - Gloucester District Archers	\$680	\$0
Branch/Club Loans - Pacific Bowmen	-\$500	\$500
Branch/Club Loans - Renegades	\$6,080	\$7,360
Branch/Club Loans - Uralla Bowmen	\$50	\$150
Franking Machine Float	\$2,445	\$5,079
Total Current Assets	\$54,211	\$57,100
Fixed Assets		
ABA Property - Capital Items	\$145,310	\$139,976
Less Accumulated Depreciation on ABA Property - Capital Items	-\$53,427	-\$44,866
Archery & Safari Supplies	\$81,515	\$76,506
Less Accumulated Depreciation on Archery & Safari Supplies	-\$66,224	-\$63,052
Computer Equipment	\$25,142	\$19,097
Less Accumulated Depreciation on Computer Equipment	-\$17,810	-\$15,864
Less Accumulated Depreciation	-\$5,726	-\$4,475
Less Accumulated Depreciation - software	-\$8,114	\$0
Mudgee Improvements	\$46,142	\$46,142
Office Equipment	\$103,844	\$101,288
Less Accumulated Depreciation on Office Equipment	-\$102,017	-\$95,853



Annual Report 2019 - 2020



Balance Sheet
Australian Bowhunters Association Inc.
As at 31 May 2020

	31 May 2020	31 May 2019
Property - 104/193 South Pine Road, Brendale (Office)	\$209,623	\$209,623
Property - 724 Upper Piambong Road, Piambong NSW	\$285,624	\$285,624
Website & Software Development	\$40,591	\$27,045
Total Fixed Assets	\$684,473	\$681,191
Non-current Assets		
Goodwill	\$6,147	\$6,147
Total Non-current Assets	\$6,147	\$6,147
Total Assets	\$1,222,841	\$1,355,879
Liabilities		
Current Liabilities		
Accounts Payable	\$3,400	\$1
ANZ Business Credit Card	-\$288	\$4,041
GST	\$7,935	\$4,410
GST - Branches	-\$77	-\$1,012
PAYG Withholdings Payable	\$2,424	\$5,150
Superannuation Payable	\$1,014	\$1,941
Total Current Liabilities	\$14,408	\$14,531
Non-Current Liabilities		
GST - Memberships in Advance	\$21,142	\$30,385
Memberships In Advance - Y/E 2020	\$0	\$207,034
Memberships In Advance - Y/E 2021	\$137,522	\$47,179
Memberships In Advance - Y/E 2022	\$37,232	\$24,672
Memberships in Advance - Y/E 2023	\$11,782	\$263
Memberships in Advance - Y/E 2024	\$236	\$50
Total Non-Current Liabilities	\$207,913	\$309,584
Total Liabilities	\$222,322	\$324,115
Net Assets	\$1,000,519	\$1,031,764
Equity		
Asset Revaluation Reserve	\$219,400	\$219,400
Current Year Earnings	-\$31,245	-\$70,565
Retained Earnings	\$812,364	\$882,930
Total Equity	\$1,000,519	\$1,031,764



Financial Members by Branch Summary

As at 31 May 2020

Members in Branch	Adult Males	Junior Males	Adult Females	Junior Females
111 Members in A	Adult Males 63	Junior Males 18	Adult Females 22	Junior Females 8
514 Members in B	Adult Males 303	Junior Males 79	Adult Females 94	Junior Females 38
482 Members in C	Adult Males 290	Junior Males 63	Adult Females 95	Junior Females 34
1504 Members in D	Adult Males 977	Junior Males 204	Adult Females 216	Junior Females 107
733 Members in E	Adult Males 481	Junior Males 103	Adult Females 104	Junior Females 45
592 Members in F	Adult Males 441	Junior Males 61	Adult Females 65	Junior Females 25
224 Members in G	Adult Males 131	Junior Males 43	Adult Females 34	Junior Females 16
861 Members in H	Adult Males 592	Junior Males 106	Adult Females 110	Junior Females 53
243 Members in I	Adult Males 173	Junior Males 20	Adult Females 38	Junior Females 12
469 Members in J	Adult Males 341	Junior Males 45	Adult Females 63	Junior Females 20
5733 Total Members	Adult Males 3792	Junior Males 742	Adult Females 841	Junior Females 358



LIST OF INSURED AFFILIATED CLUBS as at 31 May 2020

NORTHERN TERRITORY

Dead Centre Bowhunters Inc

Fred's Pass Field Archers Inc

QUEENSLAND

Barambah Bowhunters and Field Archers Inc

Emerald Archery Club Inc

Cape York Archers Inc

Capricorn Field Archers Inc

Charleville Field Archers Inc

Collinsville Barebow Hunters Inc

Darling Downs Field Archers Inc

FNQ Bowmen

Full Draw Field Archers Inc

Full Boar Archers Inc

Grange Bowmen Inc

Granite Belt Bowmen

Gympie Field Archers Inc

Hinchinbrook Bowmen Inc

Kurrimine Beach Archers Inc

Lakeside Bowmen Inc

Mackay & District Bowmen Inc

Moranbah Bowhunters & Field Archers Club
Inc

Mt Isa District Bowhunters Inc

Pacific Bowmen Inc

Renegade Bowmen Inc

Roma & District Bowmen Inc

Saxon Archery Club Inc

Towers Bowhunters

Townsville District Bowhunters Inc

Twin Rivers Bowhunters

Warwick & District Archers Inc

Wide-Bay Archers Inc

NEW SOUTH WALES & ACT

Boolaroo Bowmen

Campbelltown District Field Archers Inc

Capital Field Archers Inc

Central Coast Moonterra Archers

Cobar Bowmen Inc

Eurobodalla Archers



Forbes Lachlan River Archers Inc
Gloucester District Archers
Hunter Bowmen Inc
Lithgow Valley Archers Inc
Manning District Bowhunters Inc
Macleay Valley Archers Inc
Mendooran Archers Inc
Namoi Valley Archers Inc
Northern Tableland Archers
Orange & District Bowhunters Inc
South West Slopes Sporting Field Archers
Shellharbour Bowmen Inc
Snowy Mountain Bowmen Inc
Wagga Wagga Field Archers Inc

VICTORIA

Bacchus Marsh Bowmen Inc
Bairnsdale Field Archers Inc
Ballarat Bowhunters Inc
Bendigo Field Archers Inc
Boola Valley Field Archers
Break O' Day Field Archery Club (Tas)
Buffalo Bowmen
Colac Otway Archers
East Coast Field Archery Club (Tas)
Geelong Trophy Bowhunters Inc
Lilydale Bowmen Inc
MacAlister Trophy Bowhunters
Mount Clay Archers Inc
Phoenix Field Archers of Sale Inc
Stawell Bowhunters Inc
Swan Hill Archery Club
West Gippsland Field Archers Inc
Western Melbourne Field Archers Inc

SOUTH AUSTRALIA

Border Bowmen
Lower Eyre Archers Inc
Mallee Sunset Field Archers Inc
Murray Mallee Field Archers Inc
Penfield Archery Club
Playford District Field Archers



Silver City Archers Inc
Southern Yorke Archers
Yorke Peninsular Field Archers

WESTERN AUSTRALIA

Blackwood River Archers Inc
Busselton Bowhunters
Gleneagle Field Archery Club
Greenough Archery Club Inc
Peel Archers Inc
Rainbow Coast Archers Inc
WA Field and Bowhunters
Western Plains Archer Inc'

A total of 85 Clubs



Membership Numbers by Year

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Branch											
A	121	136	94	77	93	97	84	79	69	66	79
B	403	403	464	481	423	406	382	403	361	369	323
C	460	477	525	448	425	414	394	337	307	296	283
D	862	961	965	1025	983	1017	979	930	811	781	770
E	957	1112	1037	988	861	817	824	697	588	545	534
F	680	733	732	655	584	606	625	639	568	588	584
G	133	140	131	117	113	86	94	147	163	156	160
H	698	764	823	804	817	834	854	811	772	733	715
I	170	149	222	190	183	176	184	191	170	221	215
J	257	308	275	274	287	289	266	236	199	195	170
Total	4741	5183	5268	5059	4769	4742	4686	4470	4008	3950	3833
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Branch											
A	61	63	139	143	140	131	135	118	136	130	134
B	317	313	315	384	409	436	460	434	482	541	684
C	261	309	310	327	332	357	369	349	432	444	565
D	738	814	974	927	937	1004	987	949	1150	1135	1468
E	515	541	626	698	698	745	847	777	886	974	1150
F	542	454	455	535	600	545	619	579	742	836	1000
G	140	150	183	163	188	198	184	165	200	207	249
H	653	614	558	744	685	708	709	654	716	777	955
I	237	225	287	215	286	269	180	125	146	171	180
J	162	184	193	215	252	276	312	338	396	396	440
Total	3626	3667	4040	4351	4527	4669	4802	4488	5286	5611	6825
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Branch											
A	133	154	211	152	124	108	111				
B	735	721	687	618	589	590	514				
C	672	609	602	580	512	542	482				
D	1647	1711	1623	1645	1615	1679	1504				
E	1191	1250	1095	979	934	892	733				
F	1059	969	902	822	754	709	592				
G	297	287	298	283	289	232	224				
H	1011	901	955	893	873	942	861				
I	184	350	347	278	262	226	243				
J	523	609	594	567	593	579	469				
Total	7452	7561	7314	6817	6545	6499	5733				