

Quarterly Report December Q4 2024

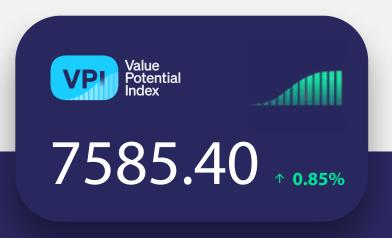




## **Value Potential Index**

## Quarterly Report December Q4 2024

The US VPI advanced through the quarter, making 3 consecutive quarterly advances. It marks another all-time high for the VPI in the United States, for as long as Capitaliz has been measuring it.



The VPI index has increased by 0.85% during Q4 of 2024 to 7585.40.





The S&P500 increased by

2.08%



**Increase** in GDP

1.19%

Which is near or above long-term trends.

Noticeable **decrease** in the number of businesses listed for sale.

- 5.27%

which could be attributed to higher levels of confidence associated with stabilizing economic conditions generally.



**Increase** in average Capitaliz multiples

4.26%



## **Economic Indicators**

| Indicator                         | Sep Q3      | Dec Q4      | Movement |
|-----------------------------------|-------------|-------------|----------|
| S&P500                            | 5,762       | 5,882       | 2.08%    |
| 10-year Treasury Note             | 3,787       | 4.576       | 20.83%   |
| Gross Domestic Product (millions) | \$7,343,750 | \$7,431,000 | 1.19%    |
| Inflation (%)                     | 2.4         | 2.9         | 20.83%   |
| Unemployment (%)                  | 4.2         | 4.2         | 0.00%    |
| €EU\$US cross rate                | 0.90        | 0.96        | 6.67%    |





#### S&P500

A 2.08% increase of the value of the S&P500 index is indicative of neither correction nor boom this quarter.

### **10-Year Treasury Note**

The 10-year US Federal government bond rate reflects the tightness or looseness of the monetary policy, and serves as the most basic component of the cost of capital that businesses use to grow and operate.

### **Unemployment Rate**

The US Consumer Price Index is seeing its largest increases in decades. With a historical run of base interest rate rises, inflation has begun to slow.

# Dow Jones SmallCap Index

Comprising about 1,800 publicly traded Small Cap American stocks, these companies are often looking at larger private businesses for M&A. The healthier and more stable the conditions, the more acquisitive a scace we expect to see.

### **Gross Domestic Product**

An economic data staple the world over, GDP represents the combined value of goods and services produced in a given period in an economy.

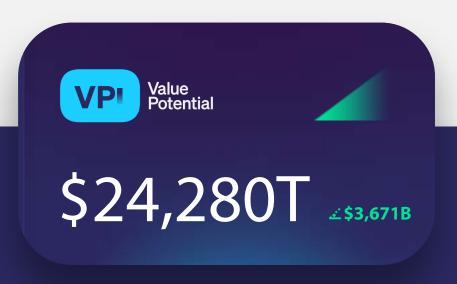
### **Inflation**

The seasonally adjusted unemployment rate reflects what percentage of aspiring employees have not found work. The rate for this report is low and steady at 4.2%

## Value Potential

We estimate the value of private businesses in the US to be \$24.3 Trillion. We also estimate that with some forward planning and preparation, this could be nearer to \$28 Trillion, a total Value Potential Gap of about \$33. Trillion.

Further, some 59.5% of this Value Gap resides in the 10-249 employee category, with the smaller businesses on average leaving about \$900,000 and the medium business about \$1.3 Million on the table each.



### **VPI**<sup>TM</sup>

# Value Potential Index

The Capitaliz VPI is based on over 750 business valuations over twelve years where we are able to track the key metrics that drive valuations and project potential value over time, based upon implementing the recommendations from our Capitaliz Business Insights Repor t.

The index includes economic, industry and business-based risk scores to determine the appropriate multiple and the gaps identified in the report for profit gap, benchmarking, exit readiness and attractiveness to determine the value potential.

The index is recalculated each time a new valuation is completed and updated regularly with economic factors, industry trends, or business sentiment changes

Use of our proprietary index allows us to accurately assess value potential for each business and determine the most appropriate actions to take in order of priority that will most affect the valuation.



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