

COMMUNITY FUNDRAISING MANAGER

- **A rare opportunity to join the innovative fundraising team behind the iconic Jeans for Genes campaign.**
- **Work daily with donors, fundraisers and supporters of the internationally respected Children's Medical Research Institute.**
- **Make an important contribution to the health of children through medical research.**

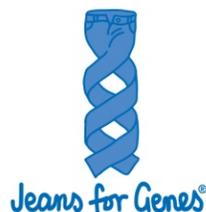
About the Organisation

Children's Medical Research Institute (CMRI) was Australia's first dedicated paediatric research facility and is now one of the world's most highly regarded independent medical research centres. Our research focuses on the areas of embryonic development and birth defects, cancer, neuroscience and gene therapy and we have a strong international reputation based on our research outcomes. It is also home to the world-first proteomics project, ProCan, which is changing the way cancer is diagnosed and treated. CMRI's research programs are supported by state of the art facilities and committed research and support staff. Our achievements are made possible by a loyal network of community supporters, highly engaged donors and the very successful Jeans for Genes® fundraising campaign.

About the Role

We seek a Community Fundraising Manager with a deep interest in engaging our community donors and peer to peer fundraisers, the enablers of our work - both individuals and organisations - and servicing their needs. You are an experienced fundraiser who takes a natural interest in people and are comfortable in all types of conversations. With your excellent communication and interpersonal skills, you look forward to having the opportunity of engaging with the public at front-facing events, talking to and presenting our Institute and its achievements confidently to people from all walks of life.

In this role you will enjoy engaging with community supporters, supporting them as they raise money for the Institute in events including The Great Cycle Challenge, Ks for Kids, Jeans for Genes and third-party events like Run Melbourne and City to Surf. You will thrive with the privilege of engaging with our special children and families who allow us to tell their stories of resilience and hope.



Key Skills & Attributes

- Min 3-5 years' experience in fundraising
- Successful track record in building and implementing peer to peer fundraising campaigns.
- Strong planning & execution skills with high attention to detail
- High level written and verbal communication skills
- Proven ability to set and meet fundraising or revenue objectives.
- Experience in managing timelines and project plans.
- Ability to prioritise workload and meet tight deadlines.
- Natural relationship builder with strong communication skills, both verbal and written. Confident with both face to face and telephone engagement.
- High proficiency in the use of the Microsoft Office suite of products
- Social Media & Digital marketing &/or fundraising experience
- Experience in using donor relationship CRMs (ideally Salesforce NPSP)

You are a team player with a strong desire to work with a group of people who are energized to change the fact that today 1 in 20 children are born with a genetic disease or birth defect. You have the energy and flexibility to re-task or work out of hours or on weekends in the service of our supporters, and the benefit of our Team and the Institute. You have the desire to work hard in the name of a cause that has and will continue to benefit children for generations to come. You believe deeply in reciprocity and want to work in a team and a workplace that accords respect to all.

If this sounds like you, please apply today and without delay. We will interview suitable candidates as applications are received.

When you join Team CMRI in this Full-Time role with a flexible working environment, you will be provided with a competitive remuneration package in accordance with qualifications and experience. Additional benefits include the provision of a Public Benevolent Institution salary packaging scheme and participation in an employer-contributed superannuation fund.

Please send your CV with a cover letter (citing **PV2128**) explaining why you are perfect for this position. Please also send the contact details (phone/email) of three professional referees.

The applications should be forwarded to recruitment@cmri.org.au

Closing date for applications is **30/06/2021**.

Please direct enquiries regarding the position to Jane Ruston, Fundraising Operations Manager – e: jruston@cmri.org.au or 0456 914 435.

