









Combined print and online readership

# 4 REASONS to advertise with us



Locally owned and operated, we're fiercely independent.
Our focus is on local news for locals, with stories that affect the people in our coverage area. We host full up-to-the-moment web and social media platforms, keeping you informed on what is important in our region.

STAYS IN THE FAR NORTH ECONOMY



Pick up a copy from across the greater Cairns region, from Mossman and Port Douglas in the north, then south through Innisfail, Mission Beach, Tully and Cardwell on the Cassowary Coast.





Our commitment and determination to remain at the forefront of the industry is reflected in our current readership of over 45,000. Our current projected readership growth for 2023–2024 is approximately 35% for print and 100% for our digital platforms.

45,000+
LOCALS READ US
EVERY WEEK

BETTER BANG FOR YOUR BUCK

Advertising opportunities are tailored to the client and focus on improved sales, greater brand awareness and increased presence both in print and online. Our sales team works with you to reach and exceed your business goals, be it expanding your brand or launching a new venture.

LESS DOLLARS SPENT ON ADVERTISING MEANS MORE DOLLARS IN YOUR BUSINESS

FOR WHAT MATTERS MOST

# **OUR TEAM**

a group of dedicated and local professionals bringing local news and local views to Cairns and the far north.

## **CARL PORTELLA** managing director

Carl has a passion for all things media and champions the importance of local, independent newspapers. In 2010 Carl founded *The Express* on the Tablelands and then *Cairns Local News* in 2020. Carl ensures that the teams deliver local, relevant news across the far north.





#### **NICK DALTON** editor

Nick has more than 40 years' experience in media, mostly in newspapers in New Zealand and Australia. He joined the *Cairns Local News* team in 2023 as editor and using his extensive experience he continues to give a voice to the Cairns community.





## KATH MACLEAN sales manager

Kath has over 35 years in communication and marketing, including national and international business management experience, and is a small business owner herself. She uses that wealth of experience and local knowledge to work closely with you to develop the best marketing solution for your needs.

p: 0448 622 920 | e: kath@cairnslocalnews.com.au



## ISABELLA GUZMAN GONZALEZ journalist

Isabella is a U.Q graduate and born and raised in Columbia. Isabella joined the *Cairns Local News* team in 2021. Working with the team has helped her to grow and improve as a young graduate while doing what she loves, telling local stories.





## **ALMANDO ANTON** marketing

Almando brings over 25 years experience in the advertising and marketing industry. He joined the *Cairns Local News* team in 2022, after making a tree change to the tropics with his family. He offers impartial advice and is committed to delivering products that are right for you.

p: 0407 374 780 | e: almando@cairnslocalnews.com.au



## LISA HARRIS production/admin

Lisa is your friendly first point of contact at *Cairns Local News,* providing invaluable support to the sales and editorial teams. She also uses her experience in graphic design and her keen attention to detail to ensure the paper is produced to the highest standard each and every week.

p: 4031 7678 | e: admin@cairnslocalnews.com.au



## **MADDY GAVIN** digital content creator

Maddy brings a wealth of knowledge when it comes to the online space, with her fastpaced marketing agency background. Growing up in the far north, she brings a keen sense of localism and strategies to put your business in front of the right audiences. She will play an integral role in your online presence and advertising.

p: 0447 543 562 | e: digital@portasea.com.au



## **ADVERTISING** information

## **DISPLAY** Advertising

CASUAL \$28.50 per module

MONTHLY \$27.00 per module

FORTNIGHTLY \$25.00 per module

WEEKLY \$24.00 per module

## **CLASSIFIED** Advertising

CASUAL \$9.00 per col/cm
MONTHLY \$8.50 per col/cm
FORTNIGHTLY \$8.00 per col/cm
WEEKLY \$7.50 per col/cm
LINAGE \$5.00 per line
(min. 3 lines)

COLOUR \$20.00 per ad

## **CAIRNS** local directory

ONE SIZE full colour

PRINT \$50.00 per week

PLUS you receive a free online listing on www.cairnslocal.com.au

(min. 13 week booking)

**ONLINE** From \$5.00/ week

## **INSERTS**

**PER 1000 \$120.00** (min. 4000)

Local People, Local Stories

## **PUBLICATION** day

\*FRIDAY

**DEADLINES** (prior to publication)

**CLASSIFIEDS** & directory

FINAL proofing 4pm Wednesday

DISPLAY

BOOKINGS 1pm Tuesday

MATERIAL supplied 12pm Wednesday

FINAL proofing 4pm Wednesday

## **DIMENSIONS**

**TOTAL** page dimensions

380mm (height) x 266mm (width)

DISPLAY 6 column
CLASSIFIEDS 8 column

## **PAGE** loading

PAGE 1 100% PAGES 2-11 25% OTHER 25%

## **DISTRIBUTION**

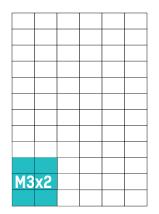
13,500+ newspapers delivered

From Mossman and Port Douglas in the north, across the greater Cairns region, then south through Innisfail, Mission Beach, Tully and Cardwell on the Cassowary Coast.

\*Except Good Friday when it is published on Thursday.

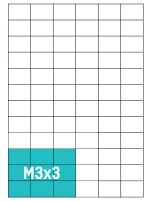
## RATE CARD





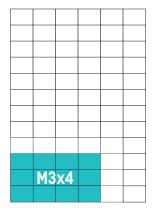
#### 92mm h x 86mm w

\$171 casual \$162 monthly \$150 fortnightly **\$144** weekly



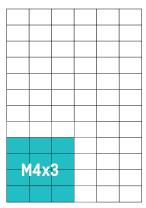
## 92mm h x 131mm w

\$256.50 casual \$243 monthly \$225 fortnightly **\$216** weekly



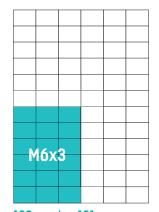
## **92mm** h x **176mm** w

\$342 casual \$324 monthly \$300 fortnightly **\$288** weekly



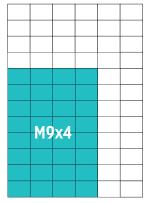
## 124mm h x 131mm w

\$342 casual \$324 monthly \$300 fortnightly \$288 weekly



## 188mm h x 131mm w

\$513 casual \$486 monthly \$450 fortnightly \$432 weekly



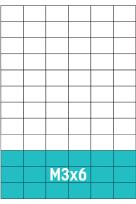
#### 284mm h x 176mm w

**\$1026** casual \$972 monthly \$900 fortnightly **\$864** weekly



## 380mm h x 131mm w

**\$1026** casual \$972 monthly \$900 fortnightly **\$864** weekly



#### **92mm** h x **266mm** w

\$513 casual \$486 monthly \$450 fortnightly \$432 weekly



## 124mm h x 266mm w

\$684 casual \$648 monthly \$600 fortnightly **\$576** weekly



#### 188mm h x 266mm w

**\$1026** casual \$972 monthly \$900 fortnightly **\$864** weekly



#### 284mm h x 266mm w

**\$1539** casual \$1458 monthly \$1350 fortnightly **\$1296** weekly



380mm h x 266mm w

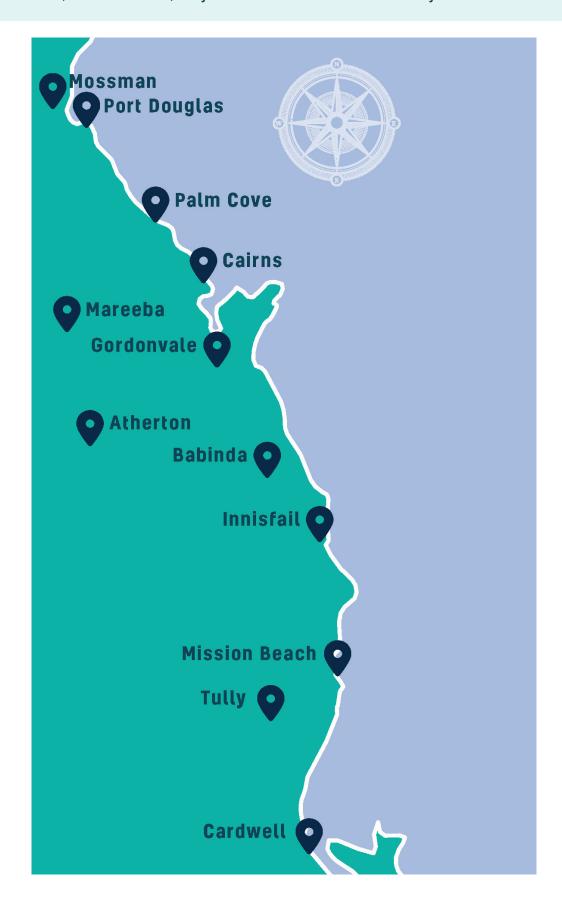
\$2052 casual \$1944 monthly \$1800 fortnightly **\$1728** weekly

## **DISTRIBUTION**



## 13,500+ newspapers delivered

From Mossman and Port Douglas in the north, across the greater Cairns region, then south through Innisfail, Mission Beach, Tully and Cardwell on the Cassowary Coast.





# We've got GOOD NEWS for local small businesses

We understand not all small local business can afford flashy large ads over an extended period of time to advertise their business. We've come up with afforadable packages that still allow you to reach our audience, both print and online.







## Classifieds

GET your public notice, vacancy or wanted ad in front of your local audience



Contact the team today to receive your free proof and quote.