

JOIN OUR TEAM

WE'RE HIRING

Business Manager Finance & Insurance (Automotive)

Burdekin Motors – Ayr, Queensland

Full Time | Leadership Role | \$100,000 – \$150,000 per year | Immediate Start Available

Drive your career forward with one of North Queensland's most trusted dealerships.

For over 40 years, **Burdekin Motors** has delivered outstanding service and quality vehicles to the local community. With six new vehicle brands and a thriving used car department, our continued growth means we're ready to welcome an experienced and motivated **Business Manager – Finance & Insurance** to our team.

About the Role

This is a key customer-facing role where you'll guide clients through finance and insurance options for their new or used vehicle purchases. From assisting with leasing and business purchasing to ensuring compliance and optimising F&I operations, you'll play a vital role in our dealership's performance and reputation.

Key Responsibilities

- Manage the dealership's finance and insurance operations, ensuring full compliance.
- Present tailored finance and insurance solutions to customers.
- Work alongside the sales team to achieve sales and satisfaction targets.
- Conduct seamless follow-ups and provide outstanding ongoing support.
- Prepare and analyse financial reports to identify business opportunities.
- Build and nurture strong partnerships with finance and insurance providers.
- Stay across industry changes, product updates and compliance requirements.

What We're Looking For

- **Professional Expertise** – Previous experience as a Business Manager, Lending Officer, or similar role in the finance or automotive sector is essential.
- **Exceptional People Skills** – You genuinely enjoy connecting with customers and delivering top-tier service.
- **High-Level of Presentation** – You understand the importance of making a positive impression.
- **Strong Organisational Skills** – You're confident juggling multiple priorities while maintaining attention to detail.
- **Team Player Attitude** – You bring enthusiasm and a positive outlook to every day.
- **Target-Driven** – You thrive in fast-paced environments and are passionate about results.
- **Excellent Communication & Negotiation Skills** – You know how to explain finance options clearly and close deals effectively.
- **Tech Savvy** – Confident with financial systems, compliance tools, and reporting platforms.

Qualifications Required

- Current Queensland Motor Vehicle Sales Licence (or willingness to obtain)
- National Police Check
- Valid Driver's Licence

Salary & Benefits

- **\$100,000 – \$150,000 per year**, commensurate with experience
- Supportive and professional team environment
- Well-established dealership with strong community reputation
- Opportunity for career development and growth

Ready to make your mark with a dealership that values people, performance, and professionalism?

Apply today to join Burdekin Motors as our next Business Manager.



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