

I have been a real estate agent for 25 years since 1995. I have watched the industry change and unfortunately, I don't believe it has changed for the best. I have seen the industry be flooded by people who don't understand the industry and who are just creating a bad name for the industry without relevant experience.

I think it's a great idea that something is put in place to make sure that a renewal is done on a yearly basis making sure that all agents are staying relevant with their day to day duties. I believe it needs to be made harder to get their agent representative license and especially to get their full license. There is no other industry where you can do an online course for 2 days and earn such good money once you get your certificate. It makes the industry look very easy however lots of damage is being done to the industry by people that not have the right qualifications

I believe that it should be a more intense course and that it shouldn't be easy for anyone to just get the certificate. I especially believe that it is wrong for someone to get there full license and be able to open an office after being a sales person for 12 months. There is so much more involved that these glorified sales people are just not prepared for