

# Mr Wimpey & Members of IAC

- ~~Confidentiality~~ Acknowledgement
  - Anthony & Warwick - What do the data tell us?
  - Me: 20+ yrs PM. - Engagement.
  - Proponent's approach to Engagement ≠ mine.
  - My Stakeholders - Risk Appetite.
    - story. - options, costs, potential outcomes.
    - 1/2 day vs 3 wks outage?
    - GSK.
  - Example of Hostile Stakeh. w/ Prop.
    - Engagement → Obtain issues "to be resolved"
    - Seen MANY of these, incl my raised issues
    - + "mitigated away" - on PAPER!
  - My Stakeholders - BUILD Relationships. PMBOK - 10 Kn's.  
Stand in the shoes of the other.
  - Proponent "Build Relationship" - ~~steal~~ While having tenacity  
"Participate in Cleanroom" - STEAL one  
of their Host Consultancies to "Make the problem  
go away"!  
Donate to Sports - Co Aussie, but put  
knife into the business.
- Fairness
- Trust → follow-on from. Flawed EES - cherry pick.  
NO Reg to divulge contrary advice!
  - IF Building Rel AND Trustw AND Transparent  
w/data & processes then SURELY less appreh!!

Anthony

• Fairness / Equitable .

Proponent - Leverage of past previous benefits .

Deep pockets + Networks

Local Community - Minimal .

yet ... Local Community required to try  
to address → Flawed EES process

The Deep Pockets + Networks → Rent Seeking .

• Residual Risk - after mitigating .

- After hand land back → Extreme rainfall  
lands on ??

• Truth in Advertising . Exhibit A . ⇒ Cooper Lee → CPPM .  
Lynas Corp . Mt Weld WA

Min Sands - White Pigment / Ceramics .

≠ Shortage ??

• Don't know about you, but rather local <sup>EAT</sup> brocc  
vs imported toilet .