Mobysoft

Location: Manchester, England
Industry: Housing
 Website: www.mobysoft.com

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Mobysoft delivers intelligent systems that help social landlords in two critical areas: Keeping tenants housed in a home they can enjoy, whilst also improving rent collection for the long term good of the organisation.

What were you previously using?
We were using an array of tools, including but not limited too, Google Sheets, Excel, Trello, we were even using mail.pst files! So getting an overall picture of any kind of consistent status across projects was almost impossible because of this piecemeal approach to task and project management.

What challenges were you facing before using Mission Control?
Project governance was difficult, we couldn't truly tell where a project was. We'd have meetings where project colleagues would get each other up to speed on their various portion of the project just to get a status baseline.
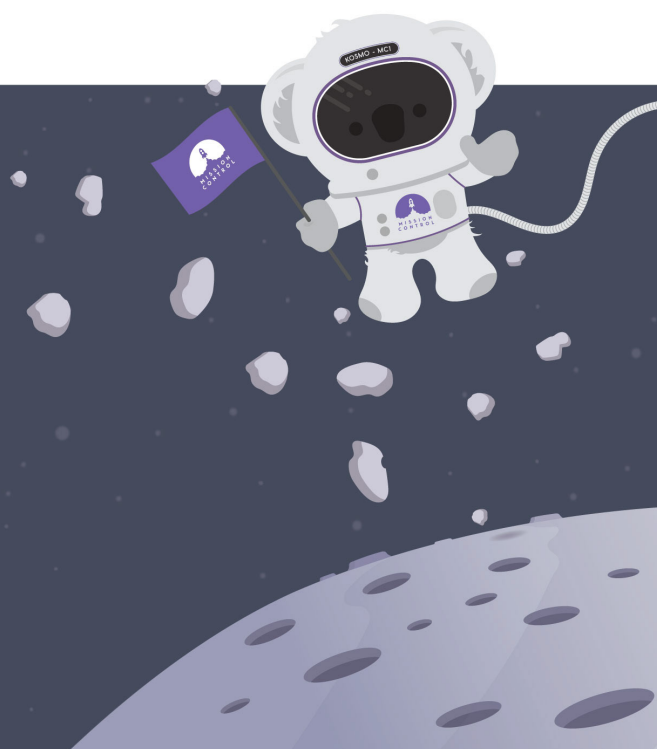
Why did you choose Mission Control?
We read lots of reviews, including on AppExchange, that allowed us to shortlist down to small handful of different providers, some off-platform like Monday and others native to Salesforce...like Mission Control.
While each provider had it's advantages, the key for us was data transparency and having a system that was genuinely (not supposedly) native to Salesforce was absolutely key for us.

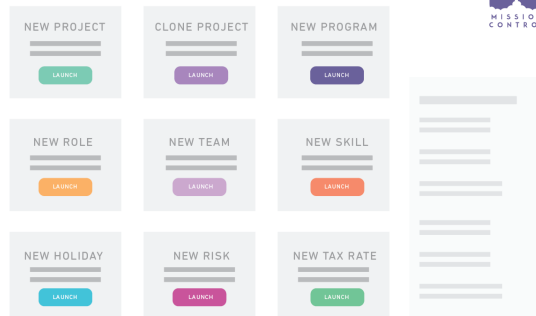**How has Mission Control Helped?**
We find ourselves now with great reporting, great governance, great consistency of project structure and a great user experience.
Concurrently we're now running 80 projects which peaked last year at 120, prior to Mission Control we were managing closer to 30 and felt the wheels were falling off at even that point, so the only reason we copped and stayed alive was thanks to the decision to move away from G Sheets and Trello and onto something far more robust like Mission Control.
Additionally, we used to have a weekly 2 hour project management meeting which is closer to 30 minutes now because the information is a lot more dynamic and self serving.

How would you rate your interactions with the team at Aprika?
I can't sing Mission Control's praises high enough, they really are a fantastic organization to work with. I've made various decisions on technology partners over the years and Mission Control is one of those ones where I look back and think that I got lucky and made the right decision. They were smaller and less well known than some of the big brands, but have ended up suiting perfectly.

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