

Using Your Degree

Business - Banking & finance



Purpose

The following information provides career titles, employment opportunities, professional associations and links to salary information relevant to these qualifications.

This publication is prepared as a guide only. The content is based on information publicly available.

Each list provides a sample only. It is not intended to be comprehensive.

Careers that can be moved into with these qualifications:

Note: further qualifications may be required for some roles.

- Account Administrator
- Account Manager
- Actuary
- Analyst
- Auditor
- Bank Officer
- Branch Manager
- Business Analyst
- Business Banker
- Business Development Manager
- Business Performance Consultant
- Client Services Officer
- Company Secretary
- Compliance Manager
- Corporate Finance Advisor
- Corporate Services Manager
- Credit Analyst
- Credit Officer
- Customer Relationship Manager
- Derivatives Dealer
- Economist
- Finance Manager
- Financial Adviser
- Financial Analyst
- Financial Planner
- Foreign Exchange Dealer
- Futures Trader
- Fund Manager
- Hedge Fund Analyst
- Insurance Agent
- Intelligence Analyst
- Investment Banker
- Lending Manager
- Loans Officer
- Management Consultant
- Margin Lending Officer
- Money Market Dealer
- Mortgage Broker
- Paraplanner
- Policy Analyst
- Private Banker
- Private Equity Manager
- Retail Banker
- Risk Manager
- Settlement Officer
- Statistician
- Stockbroker
- Treasurer

Potential employers of students with these qualifications:

Note: Entities listed are not to be taken as endorsements or recommendations.

Government

- apsjobs.gov.au, careers.vic.gov.au and lgjobs.com.au are good starting points for information about career opportunities within the federal, state and local governments.
- Australian Bureau of Statistics abs.gov.au/careers
- Australian National Audit Office anao.gov.au
- Australian Prudential Regulation Authority (APRA) apra.gov.au
- Australian Taxation Office ato.gov.au/careers
- Department of Finance and Deregulation finance.gov.au
- Department of Treasury and Finance (Victorian State Government) dtf.vic.gov.au
- Reserve Bank of Australia (RBA) rba.gov.au/careers
- The Treasury treasury.gov.au
- Victorian Government graduates.vic.gov.au

Private

- Accenture accenture.com.au
- Audi Financial Services audi.com.au
- Copal Amba copalamba.com
- AIA Australia aia.com.au
- AMP amp.com.au
- ANZ anz.com.au/about-us/careers
- AXF Group axfgroup.com.au
- Bank of Queensland boq.com.au
- Bell Potter Securities bellpotter.com.au
- Ethical Investment Services ethicalinvestments.com.au
- EY ey.com/au
- Fordham fordhamgroup.com.au
- GE ge.com/au
- Goldman Sachs goldmansachs.com
- HSBC hsbc.com.au
- J.P. Morgan careers.jpmorgan.com
- KPMG kpmg.com.au
- Lanteri Partners Group
- Partners partnerservices.com.au
- Perpetual www.perpetual.com.au/careers
- PKF in Australia pkf.com.au
- PricewaterhouseCoopers (PwC) careers.au.pwc.com
- Morgans morgans.com.au
- St George Bank stgeorge.com.au/careers
- SM Wilson & Associates smwilson.com.au

- BP Woodward & Associates
woodwards.com.au
- Citi Australia citi.com.au
- Colonial First State
colonialfirststate.com.au
- Commonwealth Bank
commbank.com.au
- Deloitte careers.deloitte.com
- Dixon Advisory dixon.com.au
- Dunn and Bradstreet (D&B)
dnb.com.au
- eChoice Mortgage Brokers
echoice.com.au
- Esanda
esanda.com/auxiliary/careers
- www.lanteri.com.au
- Link Market Services Limited
(Link)
linkmarketservices.com.au
- Mercedes-Benz
Australia/Pacific Pty Ltd
www.mbaup.com.au
- Mercer mercer.com.au
- Merrill Lynch ml.com
- MLC mlc.com.au
- National Australia Bank (NAB)
nab.com.au
- Nikko Asset Management
nikkoam.com.au
- Oracle oracle.com/au
- Southgate Financial Services
southgatefinancial.com.au
- SPM Business Consultants
spmbc.com.au
- Standard & Poor's
standardandpoors.com
- Standard Chartered Bank
sc.com
- Suncorp suncorp.com.au
- UBS ubs.com
- Vanguard Investments
vanguardinvestments.com.au
- Westpac Banking Corporation
westpac.com.au

Professional associations relevant to these qualifications:

- Graduate Opportunities - directory of professional associations
graduateopportunities.com/employers/?prog=pro
fassoc
- Accounting and Finance Association of Australia and New Zealand (AFAANZ) afaanz.org
- Australian Bankers' Association (ABA)
bankers.asn.au
- Australian Financial Markets Association (AFMA)
afma.com.au
- Australian Local Government Association (ALGA)
alga.asn.au
- CFA Institute cfainstitute.org
- Finance and Treasury Association (FTA) fta.asn.au
- Financial Services Institute of Australasia (FINSIA)
finsia.com
- The Institute of Internal Auditors Australia (IIA)
iia.org.au

Helpful Links:

- siriuscollegecareers.com
- seek.com.au
- jobsearch.gov.au
- careerone.com.au
- mycareer.com.au
- graduatecareers.com.au
- graduateopportunities.com
- myfuture.edu.au
- prospects.ac.uk
- unigrad.com.au
- fairwork.gov.au

Salary Indicator:

Please visit these websites for the most current figures:

- Fair Work fairwork.gov.au/pay
- Graduate Careers Australia graduatecareers.com.au/research/gradjobsdollars
- Job Outlook joboutlook.gov.au

Adapted from Monash University 2015