

NT Government selects VendorPanel for digital procurement

Decision to move manual processes online initiated by a competitive RFP won by the Australian technology company

Melbourne, 13 May 2020 - The Northern Territory Government has selected the VendorPanel source-to-contract procurement platform to increase efficiency and improve governance in procurement from preferred supplier arrangements. The platform replaces a manual system where arrangements were managed on spreadsheets and service requests were conducted by email.

A competitive public tender process was undertaken by The Department of Corporate and Information Services (DCIS) to find the procurement platform that will support all DCIS and whole of government panel contracts.

DCIS says of the decision, "In an emerging market, VendorPanel demonstrated that they're mature and have developed a highly functional product that meets all Government requirements."

James Leatham, CEO and Founder of VendorPanel, added: "VendorPanel is proud to partner with the NT Government to digitise sub-tender procurement, drive efficiencies and improve the engagement process for NT Government buyers and suppliers. We also look forward to helping them leverage technology to achieve the objectives of their Buy Local policy."

The first suppliers to be transitioned onto the new platform are those on the Panel Contract for Supply and Installation of Telecommunication Cabling & Related Services and the ICT Specialist Services Panel, a heavily-utilised arrangement that covers a broad range of ICT services. By focusing on a highly visible panel such as this, the implementation will generate early benefits that will help to drive subsequent phases of the rollout. Eventually, all suitable panel contracts for use by NT Government departments will be managed on VendorPanel.

To help deliver against the Government's Buy Local Plan, the platform employs two-sided geolocation to help buyers identify local supply capability - a unique feature that has won awards for leveraging procurement to drive local economic development. It also integrates with external data sources which provides buyers with further information on local supplier credentials and compliance status.

DCIS officers say, "There is a strong desire to buy local and the VendorPanel functionality makes it easy for buyers to identify local businesses and invite them to quote on work".

To learn more about VendorPanel, visit www.vendorpanel.com