

Advanced Bills of Lading



LIVE ONLINE TRAINING

September 2021 | Part 1: September | Part 2: 22nd September | Part 3: 23rd September | Part 4: 24th September

Course Parts will commence at 1:00 and end at 1:00 (AEST). There will be short breaks during each course Part.



Course Director



Jeffrey Blum's involvement in shipping and trading spans nearly 50 years, for more than 30 of which he has been providing maritime and commodities commercial claims consultancy and bespoke corporate training to clients including oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations. He has been a commercial claims consultant and an arbitrator since 1994. He founded his own successful shipping college in London in 2002 and since 2007 is a Visiting Professor at both the UN IMO's World Maritime University and Shanghai Maritime University.

Key Learning Outcomes & Case Studies Include

- ▶ Understand the types of bill of lading and the commercial, technical and financial obligations of owners, other carriers and charterers
- ▶ Discuss carriers' charter or liner obligations and know who is responsible for what
- ▶ Know the relevance of Hague/Hague-Visby/Hamburg/Rotterdam Rules and the advantages and disadvantages of each
- ▶ Appreciate the role of port agents and their vital functions and obligations
- ▶ Evaluate the implications of sub-contracting and involving more than one actual carrier - identify responsibility and liability
- ▶ Enforce bills of lading among the relevant parties involved and prevent fraudulent B/Ls
- ▶ Understand the problems with fraudulent bills of lading and phantom cargoes/ships
- ▶ Key issues with electronic bills of lading and e-Bills clause

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September 2021 | Part 1: 21st September | Part 2: 22nd September | Part 3: 23rd September | Part 4: 24th September

Course Parts will commence at 11:00 and end at 15:00 (AEST). There will be short breaks during each course Part.

ABOUT THE COURSE

Bills of Lading are the most important documents in world trade, including shipping of every kind. Understanding the commercial and legal considerations are vital to successful shipping and transportation of cargoes. All players involved with Bills of Lading, including shipowners, charterers, brokers, agents, lawyers and bankers need to have a firm grasp of the complexities involved in careful use of these essential documents.

This workshop will provide a comprehensive knowledge of bills of lading. During these two days, participants will explore the issues and complexities of bills of lading and learn how they function, what purpose they serve and their implications for the shipping of company-specific goods. Various international regulations will be discussed, including Hague and Hague-Visby Rules, Hamburg Rules, Rotterdam Rules, UCP 500 & 600 and ISBP as well as the issues with fraudulent Bills of Lading, key clauses and obligations in employing electronic Bills of Ladings.

Through a combination of theory, discussion, practical examples and exercises, gain a comprehensive understanding of the fundamentals involved in the careful creation and use of these crucial documents.

WHO WILL BENEFIT

- Shipowners
- Charterers including Importers, Exporters and Traders
- Ship Managers
- Port and ship agents
- Shipbrokers
- Freight forwarders
- Legal advisers
- Government bodies and representatives

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COURSE DIRECTOR



Jeffrey Blum's involvement in shipping and trading spans nearly 50 years. He is the fourth generation of a shipping family, has been an active member of the Baltic Exchange since 1976 and has worked with a Lloyd's underwriter and as a shipbroker, ship owner and operator, gasoil futures

broker, charterer and commodities trader in London and abroad. He achieved Fellowship of the Institute of Chartered Shipbrokers by examination in 1979 (3rd place globally) and since 1983 has served on the London & South East Branch Committee, including as its Education Officer since 2000, Chairman 2005-2007 and again Vice Chairman 2015-2017. as well as having served on the ICS International Controlling Council, the International Membership Committee and the UK & Ireland Zone Committee and now serving on the International Education Officers Committee.

Jeffrey has been a Fellow of the Chartered Institute of Arbitrators since 1997 (Honorary Associate since 1979) and has been an arbitrator (both sole and tribunal) under the Terms of both the London Maritime Arbitrators Association (LMAA) since 1994 and the Singapore Chamber of Maritime Arbitration (SCMA) since 2019. A member of the Baltic Exchange since 1976, he has been an expert witness since 1983 and is the Chairman of the Baltic Expert Witness Association (BEWA). He is a panelist arbitrator on and has served on the governing Council of the International Commodity and Shipping Arbitration Service (ICSAS) since its creation in 2005.

Since 1984 he has been lecturing on maritime commercial subjects and law at universities and colleges throughout the UK. Since 2002 he is the founder director and principal lecturer of METL (Maritime Education & Training Ltd), a college in central London which prepares examinees for the ICS worldwide exams in eight core subjects. Since 2007 he is a Visiting Professor at the UN IMO's World Maritime University in Malmo and at the Shanghai Maritime University and is a frequent presenter at conferences and masterclass workshops worldwide. For many years he has contributed to trade magazines and books and is currently editing the 12th edition of a long-established textbook on Chartering. Jeffrey provides maritime and commodities commercial claims consultancy and training through Interlink International Trading (UK) Ltd which he founded in 1994. His clients include oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations.

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Course Outline

DAY 1

INTRODUCTION TO BILLS OF LADING

- Commercial and legal functions of a B/L – as a receipt, document of title, transferable contract of carriage
- Common “labels” for B/L
- Relationship between B/L and sale contract

SIMILAR DOCUMENTS

- Waybills
- Delivery Orders
- Mate’s Receipts
- Electronic Title

THE HAGUE, HAGUE-VISBY, HAMBURG AND ROTTERDAM RULES

- Overview and their application
- Rights and Obligations of parties
- Paramount clauses

DAY 2

ENFORCEMENT OF BILLS OF LADING – PRACTICAL CONCERNS

- Identifying the Contractual Carrier
- Identifying the party entitled to sue and be sued
- Identifying incorporated C/P terms
- Fraudulent B/Ls

COMMON CARRIAGE RESPONSIBILITIES UNDER BILLS OF LADING

- The “STARSIN” and “RAFAELA S”
- Letters of Indemnity

CASE STUDY

DAY 3

BILLS OF LADING – ISSUE AND CORRECTIONS

- Procedures for Issuing B/L
- Switched B/L
- Problems created by error in B/L
- Correction or Substitution of a B/L

LETTERS OF CREDIT

- UCP 500 v UCP 600
- INCOTERMS 2000 v 2010 v 2020

THROUGH AND COMBINED TRANSPORT BILLS OF LADING

- Implications of sub-contracting and involving more than one actual carrier: whose responsibility and liability?
- Himalaya clause
- Multimodal bills of lading – a comparison of through & combined transport bills of lading
- House bills of lading

DAY 4

THE PROBLEM WITH FORGERIES

- Types of situations
 - Phantom ships and phantom cargoes
 - Falsified contract period
 - Cargo misdescription
- The roles of cargo buyer, seller and ship agent
- Cargo claimants’ rights and liabilities claims

ELECTRONIC BILLS OF LADING (EB/LS) AND EB/L CLAUSE

- The eB/L systems approved by international Group of P&I Clubs
- Additional exposures, obligations and liabilities undertaken by users
- BIMCO’s NYPE 2015 time charter clause
- Key steps to ensure confidentiality, data security

WHICH IS THE GOVERNING CONTRACT OF CARRIAGE?

- Liner Booking Note v Charter Party
- Effect of Charter Party terms on Bs/L
- Examples supplied by delegates for discussion

CASE STUDY

WHAT PAST PARTICIPANTS SAID

“The trainer has great shipping & commercial background, the topic is highly relevant to my daily work”
GM, IMC Shipping Co Pte Ltd

“There is a lot of discussion among the participants. The trainer has a lot of knowledge and is generous to share”
Planner, Sumitomo Chemical Asia Pte Ltd

“It’s one of the most practical for shipping industry”
Post Fixture Manager, IMC Shipping Co Pte Ltd

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Easy Ways to Register

1 Web
www.informa.com.au/shipbrokingchartering

2 Telephone
+61 (0) 2 9080 4032

3 Email
training@informa.com.au

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Course Code	Location	Course Parts	Month	Standard Price	4+ Dels Discount
P21GT32PEV	Live Online Training	All 4 Parts	September 21	\$2,876 + 287.60 GST	\$3,163.60 Great Savings: When you book 4 or more participants! Call us today on +61 (0) 2 9080 4032 or email training@informa.com.au to take advantage of the discount offer.

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